



# 尋找慶祝成功的方式

## Finding Ways to Celebrate Success

美國安利公司首席執行官潘睦鄰  
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盛夏將過，我希望大多數人在面對疫情大流行、封城等挑戰後，已找到歇息和復原的時間。在剛過去的數月裡，我知道在你們當中，許多人都面對著困難和不確定性。縱然身處逆境，你們仍展現出不懈的精神，讓大家看見你們在生活的每一步中，展示出讓人鼓舞的創辦人成長思維。

即使經歷了艱辛，仍然有很多值得慶祝的事情！2024年，將是安利(香港)成立50週年的大日子！直銷商和各職員也感到十分自豪，對未來充滿希望。這是一個重要的里程碑，我急不及待想與你們一同慶賀這重要時刻。

自豪感和希望，無疑為我們在剛過去的數月帶來成功。隨著疫情持續和強制檢測，你們仍然展示出亮眼的銷售增長、推薦新直銷商的不遺餘力，以及強大的領導力。這些都是值得慶祝的事情！看到直銷商和安利職員一同合作而達成目標，我感到無比驕傲。

當理查和傑於1959年創立安利時，正是憑著這種真正的堅毅和樂觀精神，以及幫助別人過更好、更健康生活的核心使命，驅使他們繼續前行。今天，從你們身上，我也看到相同的特質。當你塑造創辦人成長思維並活出更健康、更積極的生活時，你將持續激勵我和你的社群。

請你知道，當你不斷面對並克服挑戰時，我都會支持你。祝你繼續取得成功、健康和幸福；期待很快能與你再次聯繫。

As we near the end of the summer months, I hope many of you have found the time to rest and restore as you continue to navigate the challenges brought on by the pandemic, lockdowns and more. I know many of you have faced hardship and uncertainty in the past months, yet through this adversity you have shown your relentless spirit and have demonstrated your inspiring Founders Growth Mindset every step of the way.

Even through hardships, there is much to celebrate! In 2024 will mark Amway Hong Kong's 50th anniversary! Distributors and staff showcased their pride for Amway and hope for the future. This is a momentous milestone, and I can't wait to celebrate with you.

This pride and hope have undoubtedly led to your success in the past months. Through the continued pandemic and health quarantine, you have shown impressive sales growth, recruitment efforts and strong leadership. This is something to celebrate! I am so proud of the Distributors and Amway employees who partnered to make this happen.

When Rich and Jay founded Amway in 1959, it was a true spirit of resilience and optimism, along with the core mission of helping others live better, healthier lives, that drove them. I see the same qualities in you today. You continue to inspire me and your communities as you model the Founders Growth Mindset and inspire healthier, more active living.

Please know I am here to support you as you continue to meet challenges and overcome them. I wish you continued success, health, and happiness, and look forward to connecting with you soon.