AMAGRAM

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by Amway

推動100萬名安利創業家取得大規模成功

Empowering One Million Amway Entrepreneurs to Succeed at Scale

美國安利公司首席執行官潘睦鄰
Amway Corporation Chief Executive Officer Milind Pant

全球疫情大流行，世界各地數以百萬計雄心勃勃和具成長型思維的創業家正在尋找創業機會，並取得成功。但是，我們如何鼓勵更多人踏進這個創業新時代？我們怎樣讓他們選擇安利？

多種不同的趨勢皆顯示機會正在增加。首先，我們看到大家對工作地點靈活性的需求大幅增加，希望可以隨時隨地自由工作；這與熱情經濟同時冒起有關，透過社交平台把熱忱轉化成不同的事業。藉著建立網上社群，相比以往，創玩家現在更能夠把他們的熱忱和興趣轉化成收入。最後，應用於手提電話及社交平台的直覺式技術，為使用者提供簡單易用的使用體驗，因此吸引了更多群眾，對建構融合個人熱忱和商業模式的社群，非常有幫助。

這些趨勢有可能迸發出前所未有和大規模的創業潮流。但是，在尋找真正為每個人打開創業之門的過程中，有一個容易讓人遺忘的部分：指導的力量。

對於任何新直銷商來說，獲得導師的建議或交換想法是非常寶貴的。我們都在尋找新的方法與團隊及顧客進行網上合作和聯繫，特別是遇上不確定的時候，導師的指導變得極其重要。

對於任何領導者來說，我認為時間和精神的無私付出非常重要。成為導師，讓你可幫助新晉創業家成功、培育領導者，更可從具有完全不同觀念的人身上學習到一至兩件事情，這都是難能可貴的經歷。總括而言，這是一份不斷給予的禮物：透過與別人分享你的專業知識，你將會成為一位更好的領導者。

在今天著重互聯網的虛擬世界中，沒有比耐心聆聽和伸出援手更重要。剛開展創業旅程的直銷商，他們眼中閃爍著光芒，或許對他們來說，最好的禮物就是得到一位具經驗的領導人對他們說：「我可以怎樣幫助你？」

總括而言，幫助創業家取得大規模成功，對邁向一個更具包容性的社會非常重要，同時也是讓安利取得增長的重要動力。現在，是時候推動100萬正在努力取得成功並追求熱忱的直銷商。

In the wake of the global pandemic, around the world millions of ambitious entrepreneurs with a growth mindset are seeking entrepreneurship opportunities and succeeding. But how can we encourage even more people to make the leap into this new era of entrepreneurship? How can we get them to choose Amway?

Multiple trends speak to a rise in opportunities. First, we've seen a surge in demand for workplace flexibility, with an appetite for the freedom to work wherever, whenever. This ties with the simultaneous rise of the passion economy, where people are turning their passions into viable businesses using social platforms. By building online communities, creators are now able to monetize their passions and interests more than ever. Finally, intuitive technology across mobile and social platforms has increased access to audiences and enabled the cultivation of communities that mingle personal passions and business interests.

The culmination of these trends has the potential to unleash entrepreneurship at unprecedented scale. But there's one critical missing piece in the quest to truly open doors to entrepreneurship for everyone: the power of mentorship.

For any new Distributor, having a mentor to get advice from or bounce ideas off is invaluable. Especially in times of uncertainty, as we are all finding new ways to work and connect with teams and customers virtually, mentorship is critical.

For any leader, I believe it's vital to practice a generosity of time and spirit. Being a mentor is an invaluable way to help new entrepreneurs succeed, build leaders, and even learn a thing or two from a generation with completely different perspectives. Ultimately, it's the gift that keeps on giving: by sharing your expertise with others, you become a better leader yourself.

In an increasingly online, virtual world, there's no tool more important than a patient ear and guiding hand. For a Distributor who's just starting out on their entrepreneurial journey, with a sparkle in their eyes, perhaps the greatest gift a leader with experience can offer are these four words: "How can I help?"

Ultimately, the empowerment of entrepreneurs at scale will be critical to the journey toward a more inclusive society and an important driver of Amway's growth. Now is the time to uplift the one million Distributors who are achieving success in business while pursuing their passion.

Amway Insider

2 推動100萬名安利創業家取得大規模成功

Cover Story

4 Atmosphere Mini™空氣清新機

Amway Insider

8 男孩健將 無限可能

12 新晉直銷商

17 銅章直銷商表揚名單

18 安利(香港)2021/2022年度核心加碼計劃

22 「安利直銷商 一 鑽石之夜」
燃點力量 綻放光采

Special Feature

27 Amway與你攜手抗疫

Happenings

31 香港及澳門區網上定期訂貨計劃

32 AmShop為你提供更佳的顧客體驗 即時查閱送貨狀況

Healthy News

36 令體重聽話嘅秘密：全新紐崔萊™樂纖™營養代餐

38 2021紐崔萊™體重管理比賽

Beauty Picks

40 雅姿植萃滋養再生系列

44 雅姿個人專屬身體護理系列

46 glister™音波振動牙刷

Home Living

48 Amway Home™ SA8™彩漂 點止洗衫咁簡單

49 煙燻雲霧肉

Care & Share

50 寬敞空間 輕鬆健身

美國安利機構於1959年在美國密西根州亞達城創立，是全球最大的直銷機構之一，辦事處遍佈全球100多個國家及地區。• 香港安利「Amagram」由美國安利(香港)日用品有限公司出版。• 香港鰂魚涌英皇道979號太古坊濠豐大廈15樓。• 英皇道郵政局郵政信箱34864號。• 電話：2969 6333 • 香港直銷協會及世界直銷協會會員 • 香港安利互聯網址：www.amway.com.hk • 電子郵件信箱：ahkinfo@amway.com • 安利體驗館及安利購貨中心：新界、澳門 • 版權所有，翻印必究。

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Amway

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ATMOSPHERE MINI™

空氣清新機 Air Treatment System

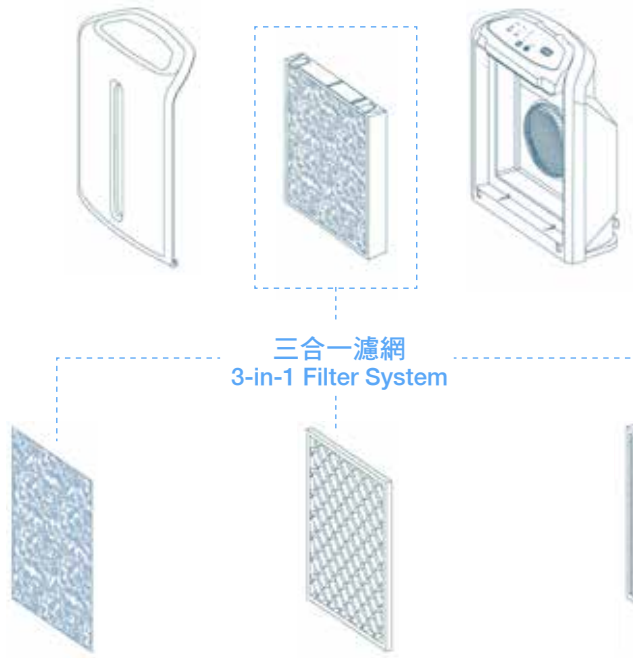
家中的空氣一定比室外潔淨？根據美國國家環境保護局(EPA)的研究顯示，室內的空氣污染比室外高出2至5倍。隨著我們有更多時間留在家中，更值得為呼吸潔淨空氣和關顧家人健康作出投資。

You might imagine that indoor air quality will always be better than the air outside, but that's not always the case. According to the United States Environmental Protection Agency, the level of indoor air pollution is often two to five times higher than that found outdoors. With everyone now spending more time at home, it is definitely worth considering installing the Atmosphere Mini™ Air Treatment System for the sake of good quality air and the health of your family.

三合一濾網，層層濾淨
High-performance 3-in-1 Filter System

全新Atmosphere Mini™空氣清新機採用緊密而高效能的設計，配備三合一濾網，有效濾除340種以上經空氣傳播的污染物，單次濾淨率高達99.99%，更可濾除粒徑小至0.0024微米的顆粒。Atmosphere Mini™適用於200平方尺的室內空間，能迅速提供清新潔淨空氣，為你和家人提供全方位守護。

With a compact yet high-performing design, the Atmosphere Mini™ Air Treatment System features a 3-in-1 filter system that can effectively remove more than 340 airborne contaminants with a single pass efficiency performance of 99.99%, and can remove particles down to sizes as small as 0.0024 microns. Atmosphere Mini™ is your best choice for a 200-square-foot indoor area, providing all-around protection for you and your family.



前置濾網層捕捉體積較大的顆粒和空氣傳播污染物，例如灰塵、塵蟎和頭髮。

Pre-filter layer captures larger particles and airborne contaminants such as dust, dust mites and hair.

活性碳氣味濾網層減少家居氣味、甲醛、總揮發性有機化合物等化學污染物，以及煮食油煙和寵物異味。其總吸附面積達到323,000平方米，相當於45個標準足球場。

Odour filter layer reduces household odours and chemical contaminants such as formaldehyde and TVOCs, as well as odours from cooking and pets. Its total absorption area amounts to 323,000 square meters – equivalent in size to 45 standard football pitches.

高效能微粒濾網層濾除體積較小的顆粒和煙霧，若將其攤開放平，總表面面積為14.4平方英尺(1.34平方米)，長度為176.5英吋(4.5米)。

HEPA filter layer removes small particles and smoke. If laid out flat, the filter has a size of 176.5 inches (4.5 meters) with a total surface area of 14.4 sq ft (1.34 sq m).

99.99%

潔淨空氣濾淨量 效能卓越
Certified CADR Delivers Remarkable Filtration Efficiency

通過美國家電製造商協會(AHAM)認證，確認其卓越效能。潔淨空氣濾淨量高達130cfm(立方英尺/分鐘)，能快速濾淨200平方尺(18.6平方米)的室內空氣。
The Atmosphere Mini™ delivers an AHAM-certified clean air delivery rate (CADR) of 130 cubic feet per minute on the high-speed setting, which is perfect for cleaning the air in rooms up to 200 sq ft (18.6 sq m).

340+

340+污染物 一網打盡
Effectively Removes 340+ Contaminants

有效濾除超過340種經空氣傳播的污染物，濾淨效能高達99.99%，包括致敏原、細菌、病毒、黴菌孢子、粉塵、花粉和化學物。
Atmosphere Mini™ is effective in removing more than 340 airborne contaminants from air passing through the system, including allergens, bacteria, viruses, fungal spores, dusts, pollen, and airborne chemicals, with an efficiency of up to 99.99%.

極「智」濾淨體驗
Intelligent Filtration Experience

ATMOSPHERE CONNECT

配備智能監測系統，可自動監測室內空氣質素；更可透過「Atmosphere™ Connect」應用程式遠端操控，隨時檢視室內室外空氣質素及濾網壽命。
Equipped with an intelligent monitoring system that automatically detects the quality of indoor air. The "Atmosphere™ Connect" App enables you to use your mobile device to remote the unit, tracking 24-hour indoor and outdoor quality, as well as status of the filter.

操作極致寧靜
Whisper-quiet Operation

採用寧靜操作系統，以夜間模式運轉時音量只有27分貝，相當於耳邊細語。即使以風速3運轉時亦只有52分貝，猶如置身安靜的辦公室。
The noise level is just 27dB when operating in Night mode, equivalent to a whisper in your ear. When operating at Speed 3, the noise level is only 52dB – equal to the noise in a quiet office.

2 全方位保養服務 Comprehensive Warranty

全方位保養服務
Comprehensive Warranty

Atmosphere Mini™設有2年全方位保養服務，提供全面保障。
The Atmosphere Mini™ comes with a comprehensive two-year warranty to provide you with peace of mind along with an excellent user experience.

3大權威認證 Authoritative Certifications

AHAM VERIFIDE

美國家電製造商協會(AHAM)認證
AHAM Certification

英國過敏協會(Allergy UK) 認證
Allergy UK's Seal of Approval

ENERGY STAR

美國環保署ENERGY STAR®節能認證
ENERGY STAR®

兩款高效能空氣清新機　一個濾淨目標
Atmosphere Sky™ & Atmosphere Mini™ – Sharing the Same Goal

安利精心研發兩款高效能空氣清新機 — Atmosphere Sky™及Atmosphere Mini™，旨在照顧不同空間的需要，為您提供極致濾淨體驗，讓您無論身處何地，均可隨時呼吸清新潔淨的空氣。

Amway has developed two high-efficiency air treatment systems – Atmosphere Sky™ and Atmosphere Mini™ – that are designed to cater for the needs of different spaces and provide you with the ultimate filtration experience, allowing you to breathe fresh and clean air at any time.

	Atmosphere Sky™空氣清新機 Atmosphere Sky™ Air Treatment System	Atmosphere Mini™空氣清新機 Atmosphere Mini™ Air Treatment System
尺寸(厘米) Unit Size (cm)	41.1 (闊W) x 74.7 (高H) x 30.1 (深D)	35.7 (闊W) x 48 (高H) x 26 (深D)
重量(公斤) Weight (kg)	12.6	5.2
潔淨空氣濾淨量 CADR	300立方英尺/分鐘 (510立方米/小時) 300 cfm (510 m^3/hr)	130立方英尺/分鐘 (220立方米/小時) 130 cfm (220 m^3/hr)
適用面積 Suitable Area	465平方尺/sq. ft. (43平方米/m^2)	200平方尺/sq. ft. (18.6平方米/m^2)
建議使用場所 Suggested Space	面積較大的客廳、開放式住宅等 Larger living room, studio flat, etc	睡房、書房、普通客廳及 面積較小的開放式住宅 Bedroom, study room, living room, smaller studio flat
濾除污染物數量 Number of Contaminants Removed	340+	340+
可濾除的最細微粒大小 Size of Smallest Particles Filtered	0.0024微米 microns	0.0024微米 microns
單次濾淨率 Single Filtration Efficiency	99.99%	99.99%
濾網 Filter	**三重濾網 3 Filters** ・前置濾網 Pre-Filter ・高效能微粒濾網 HEPA Filter ・活性碳氣味濾網 Odour Filter	**三合一濾網 3-in-1 Filter** 集前置濾網、活性碳氣味濾網及高效能微粒濾網功能於一身 Combines the functions of Pre-Filter, Odour Filter and HEPA Filter
風速 Fan Speed	5種風速 5 Speed	3種風速 + 夜間模式 3 Speed + Night mode
應用程式 Connect App	Atmosphere Connect	Atmosphere Connect
權威認證 Certifications	AHAM VERIFIDE, ENERGY STAR	AHAM VERIFIDE, ENERGY STAR
直銷價目DP	HK$9,800	HK$5,600
保養服務 Warranty	2年，可加購3年額外保養 2 years, can purchase 3-year additional warranty	2年 2 years

優惠期：即日至10月12日
Promotion period: from now until October 12

安利空氣清新機「舊機換新機」活動
Atmosphere Sky™ and Atmosphere Mini™ Trade-In Promotion

優惠期內，直銷商或優惠顧客凡購買Atmosphere Sky™空氣清新機或Atmosphere Mini™空氣清新機，並成功辦理「舊機換新機#*」，便可獲贈電子產品券，於購買安利產品時使用。

During the promotion period, Distributors or Privileged Customers who purchase the Atmosphere Sky™ or Atmosphere Mini™ and successfully complete the Trade-In Promotion# are entitled to receive e-Product Coupons that can be used to purchase Amway products. Distributors and Privileged Customers must sign up* upon placing their orders to enjoy this special offer.

可回收的舊機包括安利空氣清新機(ATS)及Atmosphere™空氣清新機(ATM)(包括第一代及第二代)。
* 直銷商及優惠顧客必須於下單時登記參加活動，方可享有相關優惠。如於網上下單，需要將Atmosphere Sky™空氣清新機/Atmosphere Mini™空氣清新機添加至購物車後，於購物車內特別勾選確認參加「舊機換新機」活動；如於香港及澳門購貨中心下單，請直接告知職員需要登記參加「舊機換新機」活動。

Old air treatment systems eligible for trade-in include Amway Air Treatment System and Atmosphere™ Air Treatment System (including first and second generation).
* When ordering through AmShop, add the Atmosphere Sky™ Air Treatment System/Atmosphere Mini™ Air Treatment System to the shopping cart and select "Trade-In Promotion" to register. If you place an order at the Hong Kong or Macau Merchandising Centres, please inform the staff directly that you wish to register for the Trade-In Promotion.

購買 Buy

購買Atmosphere Sky™
並成功辦理
「舊機換新機」
Purchase the
Atmosphere Sky™
and sign up for the
Trade-in Promotion

贈品 Gift

HK$500 HK$500

獲贈港幣$500電子產品券2張
Receive two e-Product Coupons
valued at HK$500 each

購買 Buy

購買Atmosphere Mini™
並成功辦理
「舊機換新機」
Purchase the
Atmosphere Mini™ and
sign up for the
Trade-in Promotion

贈品 Gift

HK$500

獲贈港幣$500電子產品券1張
Receive one e-Product Coupon
valued at HK$500

掃描QR碼，
瀏覽宣傳單張、條款及細則

男孩健將　無限可能
His Strength. His Possibilities.

對一些人來說，運動是生命中不可或缺的一部分，是他們成長的養分和前進的燃料；有人將運動變成職業，亦有人因運動與安利結緣。以下三位年輕的安利直銷商，他們都敢於夢想，從他們身上看到頑強拼搏、堅毅不屈的精神，他們亦透過發展安利實現更多可能。也許旁人會認為，年輕人熱情易退，但是他們對安利事業的堅定，讓你相信年輕人的信念不容小覷。

There are people who see sports as an indispensable part of their lives – a nutrition for growth and the fuel for progress. Some turn their passion for sports into a career, and some people were even drawn to Amway through their involvement in sports.

The following three young Amway Distributors all dare to dream, showing tenacity and great perseverance in the face of difficulties. They have also realized the wealth of possibilities open to them through the Amway platform. Some may view young people as easily distracted and lacking in enthusiasm, but these dynamic individuals have already made a difference and shown their determination to succeed in the Amway business.

散發著陽光健康氣息的湯子才(Marcus)是一名運動健將，他的笑容充滿感染力，活躍好動的他喜歡運動，亦愛與別人相處和互動。中學畢業後，Marcus考取了健身教練執照，大學畢業後便投身教育界，成為一名體育老師；他不斷自我增值，至今已考獲10個專項教練牌。受父母薰陶，他剛滿18歲便加入安利；現時一邊從事教師及教練工作，一邊發展安利，將興趣變為職業，三線發展。

埋下種子　創造價值

作為老師和教練，Marcus擔當著一位傳遞員的角色，散播快樂、積極的能量，為學生播下正向思維的種子，更將從安利學習到助人自助的精神，慢慢感染他們，培育他們正面積極的人生觀，創造最大價值，擁抱夢想。同樣地，Marcus也以相同的心態經營安利事業，「安利是一個讓人發揮潛能的平台，我希望透過安利，幫助希望尋找額外收入的朋友，展開豐盛人生。」

多元人生　擴闊世界觀

看到父母因發展安利而享受著自由時間，令Marcus認為人生應該多元化，擁有選擇權。「從前跟父母參加不同的安利大會，讓我明白到夢想的重要性，我希望擁有更多自由時間，認識世界。」藉著安利帶給Marcus的保障，他對未來充滿憧憬，希望遊歷世界，學習不同種類的運動。「我想到美國學習街舞、到日本學棒球、到牙買加練習跑步……當我們可以放眼世界，下一代才有更廣闊的世界觀。我希望為別人增加價值、帶來幸福，而安利正是一個理想的平台，讓大家一同建立幸福的生活。」

安利與田徑的共同特質

「我擅長田徑，這項看似容易的運動，其實易學難精；我們需要掌握不同的小技巧，才能進一步提升速度。正如經營安利事業一樣，除了提升實力外，良好的溝通技巧及領導能力也非常重要；很多人認為自己可以做到，但要做好卻不容易，當中需要不同的歷練，或者比別人更堅持，才能達到更高的台階。」Marcus正逐步突破，而他從運動中學習到堅持的態度，讓他不斷挑戰自我，成為一個更好的自己。

直系直銷商
Platinum Distributor

湯子才
Marcus Tong

現時職業 Current Occupation：
體育老師 Teacher – Physical Education

Marcus is a proficient athlete to whom sports come naturally. Besides engaging in different sports, the active and outgoing Marcus finds it easy to interact and get along with others. You will be inspired by his attitude and smile, for sure!

After graduating from secondary school, Marcus gained his certification as a fitness coach and became a physical education teacher after graduating from university. He continued to enhance himself in different ways and now holds 10 professional trainer certifications. At the same time, and inspired by his parents, Marcus joined Amway when he turned 18. He has since turned his interest into a career and now develops his Amway business alongside working as a teacher and coach.

The Seed of Positive Thinking

As a teacher and a coach, Marcus plays an important role in spreading happiness and a positive energy to his students. He aims to plant a seed of positive thinking and a helping spirit into his students' minds. He also hopes to nurture their positivity through learning and teaching, helping them create more value in their lives and embrace their dreams. At the same time, Marcus approaches his Amway business with the same mindset. "Amway is a platform that enables us to explore our potential. My goal is to help those who want to earn extra income to embark on a splendid journey through this business."

More Diverse and Broader View

Seeing the free time that his parents enjoyed as they developed Amway, Marcus knew that he wanted to enjoy a more diverse and autonomous life. "I used to take part in various Amway rallies with my parents, which helped me realize the importance of having a dream. I hope I can enjoy more free time to learn more about the world," Marcus shared, expressing his hope for the future and his wish to travel and learn different kinds of sports, supported by the protection offered by Amway.

"I want to learn street dance in the U.S. and baseball in Japan, practice running in Jamaica and much more! I believe our next generation will enjoy a broader view of the world if we can embrace a more broadminded outlook. I want to be able to help create value for others and bring them a happy life. Amway is an ideal platform that allows us to establish a happy life together," Marcus beamed.

Amway and Track and Field

"I am good at track and field. People may think it's a relatively easy sport, but actually it is difficult to master well and we need different skills to help further improve our ability. When it comes to developing the Amway business, in addition to enhancing our strength, good communication and leadership skills are also very important. Many people think they can run the business, but it is difficult to do well. It requires different types of experience and takes persistence to achieve better results," Marcus shared.

This young man is now eager to create breakthroughs and become better at what he does, drawing on the perseverance and courage that helped him overcome the challenges in different sports.

當手握排球時，外表開朗的林迪勤(Milk)即散發出懾人的氣勢，那堅定的眼神及運籌帷幄的神情，比同齡的夥伴更顯與別不同。Milk自中學起已接觸排球，十二年來風雨不改地練習，堅持初心。三年前，機緣巧合下因獲邀請作皮膚分析而認識安利，一試其護膚產品，其後更被安利的事業機會吸引而決定發展。當他鎖定目標，便會全力以赴勇往直前，猶如對運動的執著，他相信堅持是成功的催化劑。

前瞻未來　額外收入

Milk坦言畢業年多後便遇上外圍環境不穩定的因素影響，疫情下令排球事業亦頓時停下，縱然年輕，他已明白「手停口停」的道理。他作出選擇，加入安利，在發展排球事業的同時，亦可賺取穩定的不在職收入。「我近兩年深深體會到額外收入的重要性，正因為年輕，更要懂得前瞻未來，盡早為未來打算。」Milk亦非常感謝公司適時推出「核心加碼計劃」，讓來自不同背景的夥伴亦可在安利平台發展，啟發他於逆境下亦要保持正面心態，雨後總有彩虹。

換位思考　欲速則不達

「從前我訓練學生時，會先定立目標讓大家設法達成，做事比較急躁，重視效率及結果；過程中往往忽略了學生的能力會各有不同，因此，或會感到吃力，有機會力有不逮。而在安利，我學懂換位思考及耐性的重要，著重溝通，明白每人能力不一，欲速則不達。」在Milk自我成長的同時亦幫助學生成長，引導他們在球場上及生活上都有更好的表現。

安利與排球的共同特質

「成功並不是一步到位；我們先要瞭解自己的不足，不斷嘗試改進，同時擁有高度的使命感，提升自己同時幫助團隊進步。發展安利事業，出席會議非常重要；於業務發展未如理想時，可與團隊探討問題所在，對症下藥，幫助彼此重新對焦、反思、規劃。排球比賽如是，個人表現再出色，沒有團隊的支援，孤掌難鳴。」Milk相信助人自助，每一齒輪互相緊扣，要順暢轉動，缺一不可。

直系直銷商
Platinum Distributor

林迪勤
Milk Lam

現時職業 Current Occupation：
排球教練 Volleyball Coach

The cheerful-looking Milk takes on a totally different demeanor when he's holding a volleyball. The determination shows in his eyes while his mind thinks strategically to plan the next move in the game. Milk became interested in volleyball at secondary school and has now been enjoying the game for around 12 years.

Three years ago, he was invited to join a skin test and that was when he first learnt about Amway and its skincare products. Soon he was attracted by the Amway opportunity and decided to start his own Amway business. From the beginning, Milk has tried his very best to achieve his goal. He believes that persistence is the key success factor in Amway, just like it is in volleyball.

Looking Forward to the Future

Milk shared that he has encountered instability and uncertainty since he graduated from school. He also revealed that he was forced to halt his volleyball business when the pandemic broke out. He was soon confronted with the harsh truth that he wouldn't have any income unless he could find a job. That's when he decided to join Amway so he could continue to develop his volleyball business at the same time as enjoying a passive income.

"I have realized the importance of having extra income over the past two years. I am still young, so I must learn to look forward to the future and get well prepared for it," the determined Milk shared, adding that he felt grateful for Amway launching the Core Plus Program at what was the right time for him. The program helps partners from different backgrounds develop a business through the Amway platform. "It has shown me the importance of maintaining a positive attitude under adversity; there will always be a rainbow after the rain," he smiled.

Learning to Understand Others

"When I was training my volleyball students before, I would set a target and encourage them to achieve it. I focused on efficiency and getting results, and sometimes I could be rather impatient. This wasn't always the right approach as I might not take into account the different abilities of each student, and some of them would feel stressed or frustrated. I feel blessed that I've learned the value of being patient and taking time to understand what others think through Amway. Now I focus on good communications and understanding that everyone has different abilities. Most haste, less speed!" said Milk. He has enjoyed personal enhancement through Amway which he has used to help his students grow, performing better in sports and achieving more in life.

Amway and Volleyball

"Success is not a single giant step. We have to learn about our shortcomings and keep finding ways to improve," said Milk. "We are able to enjoy self-enhancement and help our team improve if we have the determination. That's why it is very important to participate in Amway's meetings if you want to develop Amway – you can discuss problems with the team and figure out a solution when your business is not going well, helping each other to refocus and reflect on your goal."

It is a similar situation to being in a volleyball match, he said. "Support from the team is far more important than your own performance. Everyone plays an imperative role, teamwork is about recognize every individual's strengths and pulling each other up."

護理學畢業的黃耀興(Alan)，一直是位高材生；大學一年級時他一嘗加入校隊的心願，加入划艇隊。他笑言：「只有划艇不需要賽艇經驗也可參加，門檻較低。」校隊給予他的成功感及滿足感比成績優異來得更深刻；而划艇更為他加入安利帶來妙不可言的緣份，他的推薦人正是大學划艇隊的師兄及師姐，大家有著共同興趣及話題，逐漸讓Alan了解安利事業機會，改寫他往後的篇章。

公平公正　從零開始

修讀專業學科，發展前景清晰，畢業後的薪金比不少大學新鮮人理想；然而，性格外向的Alan卻選擇不一樣的旅程。「每天埋頭苦幹10多小時，欠缺自由時間，猶如困在密室裡，『返工等放工』。」他不惜放下專業的光環，選擇醫療產品顧問的工作，希望展開自主人生，同時投放更多時間發展安利。他坦言：「安利是個公平公正的平台，所有人都是從零開始，靠著自己的努力及付出，得到收穫。」

自我成長　生活體驗

相比傳統工作，安利的環境讓Alan接觸到不同背景的人，相比從事護士的同輩經歷更多，亦得到更多不同的商業訓練，令他的人生更精彩。對Alan來說，得到團隊的支持，為他的安利事業注下強心針，「當初家人反對我發展安利；一天推薦人親身到我家幫忙安裝淨水器，更與他們分享我於安利的個人成長，令他們漸感安心。回首這段經歷，我深深體會到安利領導人與我不單是夥伴的關係，更是我人生的領航員，那深厚的關係猶如我的家人，是我強大的後盾。」

安利與划艇的共同特質

「安利事業與划艇運動，兩者都非常公平，在同一起跑線上，不會因個人的過去成就而有不同的起點。很多人都誤解安利只是一門銷售工作，售出貨品便算成功；就像不少人也分不清划艇、獨木舟或龍舟，以為統稱都是划艇，其實他們都只是一知半解，只看到事實的部分。經營安利需要的是建立銷售網絡及人才；而划艇所需要的是腿部肌肉的耐力。」透過發展安利和划艇，Alan最大的得著莫過於遇到困難時那臨危不亂的應變能力，無論經營安利或運動比賽，總有未知的變數，學習沉著面對，循序漸進以達致成功。

直系直銷商
Platinum Distributor

黃耀興
Alan Wong

現時職業 Current Occupation：
醫療產品顧問 Medical Supplies Consultant

When he was studying for a nursing degree, Alan took time to pursue his dream of joining the college rowing team. “I decided I wanted to get into rowing because it didn’t require any previous experience,” Alan smiled. The satisfaction he received and the sense of success he gained from rowing gave Alan a proud memory to go alongside his outstanding academic achievements.

Rowing also connected Alan with Amway as his sponsors in the business were a brother and sister from the rowing team at university. “We shared a common interest and because of that I gradually got to know more about Amway’s business opportunity. This has totally rewritten my future!”

Starting from Scratch

Having obtained a professional qualification and a satisfactory career path and income, the outgoing Alan chose a completely different journey. “I needed to spend more than 10 hours a day in my traditional job. It felt like I was trapped in a room and all I could do was to wait for the time to finish my duty. I was longing for more free time!” shared Alan. He finally decided to quit that job and changed to become a medical supplies consultant.

“I wanted to enjoy a more independent life and also devote more time to the Amway business,” Alan said, adding that Amway offers a fair business platform where everyone starts their business from scratch. “You can receive considerable returns if you devote yourself to the business and are willing to work hard,” he explained.

Self-Growth and Life Experience

Different from a traditional job, the environment in Amway enables Alan to meet people from different backgrounds. He has also been through a greater variety of experiences compared to his nursing peers. He said his life has become more fruitful after receiving different kinds of commercial training and gaining new skills.

“The support from my team boosted my confidence in developing Amway. My family didn’t support me in my Amway business at first until one day my upline came to my home and helped me install a water purifier. He shared with my family about my personal growth, which made them feel more confident about the path I was pursuing.” Alan gives special thanks to his leaders for their support and guidance. “We are not just partners; they are more like a family who guide me and give me the strongest support.”

Amway and Rowing

“Amway is a fair business in the same way that rowing is a fair sport,” Alan explained. “We are all on the same starting line no matter what your achievements in the past. Many people have the misunderstanding that Amway is all about sales and that your sales performance will define your success – and people have similar problems defining and understanding rowing, with only a partial view of the facts. In developing Amway, you need to establish a sales network and cultivate talent, while to achieve a good result in rowing you need to boost your endurance and strengthen your leg muscles.”

Alan said that both Amway and rowing have helped him learn how to tackle difficulties and adapt to change. “Success is at hand if you are able to cope with difficult circumstances and be confident when facing the unknown,” he smiled.

新晉直銷商 OUR NEW QUALIFIERS

藍寶石直系直銷商 SAPPHIRE DIRECT DISTRIBUTORS

黃家賢　梁潔欣
Wong Ka Yin & Leung Kit Yan Rebecca
工程 / 工藝品生意
Engineering / Crafts Business

透過安利的營養補充品改善了兒子的健康，隨後深入了解安利，發現這是一門低成本及具發展潛力的事業。安利為我帶來額外收入和自由時間，更可幫助別人改善健康和生活，別具滿足感；我的溝通技巧及待人處事等各方面亦有顯著提升。未來，希望幫助更多人發展潛能。

My son's health has seen a significant improvement thanks to Amway's health supplements. I found that Amway is a business full of development potential that requires only a small outlay to get started. I have enjoyed extra income and free time through the business and feel happy that I'm able to help people improve their health and lives. I've also seen a big improvement in my communication and interpersonal skills. My goal now is to help more people explore their potential.

創業者直系直銷商 FOUNDERS PLATINUM DISTRIBUTORS

陳裔燁　謝家碧
Chan Yuk Eip Stanley & Tse Ka Pik Fion
保險及理財 / 幼稚園老師
Insurance & Wealth Management / Kindergarten Teacher

最初希望透過安利平台為自己增值及改善家人健康，及後被其長遠保障吸引，從而決心發展；感謝團隊的一直支持，讓平凡的我們也可達致成功。我們希望可幫助更多人，一同分享成功的喜悅。

Initially we were looking at how to create more value for ourselves and help improve our family's health. However, we were soon attracted by the long-term protection offered by Amway and became determined to develop the business. As ordinary people we feel blessed that we are able to enjoy success in the Amway business, and thanks go to our team for their continued support. We hope to help more people join us in sharing success together.

紅寶石直系直銷商
RUBY DIRECT DISTRIBUTORS

陳卓慧
Chan Cheuk Wai Charmaine

跨國藥業管理層
Management of an International Pharmaceutical Company

感謝上線領導人把安利這健康平台介紹給我；了解安利事業後，十分欣賞其理念和文化，即使在疫情下，安利事業仍然能維持穩健的增長，足證其實力。未來，我定必繼續努力，朝著更高的目標邁進，享受經濟保障和自由時間。

Thanks go to my upline leaders for sharing this healthy platform with me. What I appreciate most about Amway is its philosophy and culture – and I feel blessed that my Amway business has seen steady increments even during the epidemic, which demonstrates its core strength. Looking to the future, I will work hard towards a higher goal with the aim of enjoying financial protection and more free time.

吳永康　張潤芳
Ng Wing Hong & Chang Yung Fong

健身教練 / 資訊科技
Fitness Coach / Information Technology

從使用安利的淨水器開始，慢慢認識安利事業，從中發現我的朋友自我提升了不少，同時他亦可藉此賺取額外收入，於是便深入了解。我們十分認同安利的理念，希望可以把安利的事業機會介紹給身邊更多朋友，提升生活質素外，亦可為未來更添保障。

We started out using Amway's water purifier and were curious to find out more. Having seen the personal enhancement of my friend, who was earning extra income at the same time, we planned to learn more about the business. We strongly agree with Amway's philosophy and wish to share this great opportunity with more friends so that we can enjoy a better quality of life and future protection together.

紅寶石直系直銷商
RUBY DIRECT DISTRIBUTORS

譚寶樵　蕭慕勤
Tam Po Chiu & Mo Kan

製衣技工 / 製衣技工
Garment Maker / Garment Maker

透過中學同學認識安利事業及其業務計劃，發現並沒有拒絕安利的理由。透過發展安利，個人得以成長，人際關係亦有顯著的改善，獲益良多。只要堅持和努力，定能在安利平台取得成功；未來，我希望可全職發展安利事業。

I got to know about Amway and its sales plan through my friend from secondary school. I couldn't think of a reason to reject this great opportunity! I feel happy to have enjoyed personal growth and my interpersonal relationships have seen a great improvement. Persistence and hard work are the keys to achieving success in Amway. Looking to the future, I hope I can develop the business on a full-time basis.

直系直銷商
PLATINUM DISTRIBUTORS

梁惠強　劉美玉
Leung Wai Keung & Mei Yuk

珠寶質檢主任 / 院舍職員
Jewelry Quality Inspection Officer / Residential Care Home Staff

加入安利，讓我們認識到一群志同道合的朋友，互相支持和鼓勵；學習到不同的營養知識，一同改善健康，別具滿足感。我們希望讓更多人認識安利事業，透過平台提升自己，為夢想努力奮鬥。

We feel grateful to have met many new friends who share the same goals through Amway. We are happy to have seen a great improvement in our health after gaining in-depth nutrition knowledge together with our partners. We'd now like to introduce the Amway business to more people, enabling them to enjoy personal growth and achieve their dreams.

直系直銷商 PLATINUM DISTRIBUTORS

曾榮康　黃玉芳
Tsang Wing Hong & Wong Yuk Fong

地產業 / 旅遊業
Property Industry / Travel Industry

安利的機會一直都在，只要下定決心，任何時候都可開展事業，與更多人分享安利的優質產品。從分享產品開始，逐步發展，與顧客及夥伴建立互信；我將培育更多夥伴，一同享受經濟保障及自由時間。

Amway is here for us whenever we need it. You can start Amway and begin sharing its quality products with others as soon as you have the determination. I feel happy to have built strong mutual trust with my customers and partners. Now I aim to cultivate more partners so that we can enjoy financial protection and greater freedom together.

相片欠奉
Photo Not Available

李美興
Lee Mei Hing

教師
Teacher

初加入安利時，只希望改善健康，慢慢了解其事業機會並決心發展。自我提升外，更得到很多學習的機會。我希望把安利的事業機會分享給更多朋友，一同享受經濟保障，同時有更多時間陪伴家人。

When I first joined Amway, my goal was to improve my health. Later I chose to develop the Amway business after getting to know more about the opportunity. I have enjoyed personal enhancement and gained a great deal of new knowledge and now wish to share Amway with more of my friends. I cherish the idea of enjoying financial protection and spending more time with my family.

陳慶良
Chan Hing Leung

資訊科技顧問
IT Consultant

初認識安利時，並不了解其獨特的價值；然而傳統工作為我帶來沉重的工作壓力，更影響了健康。透過安利的營養產品改善了健康，更透過安利平台建立了長遠保障，凝聚了一群志同道合的夥伴。

I did not have a deep understanding about Amway's unique values in the beginning. However, my traditional job was giving me a lot of pressure and my health was affected as a result. Thanks go to Amway's health supplements for helping to get my health back on track, and for the long-term protection I'm enjoying through this platform. What's more, I now have a group of good friends who share the same goal.

金章直銷商 GOLD PRODUCERS

陳慧
Chan Wai Frances

高級銷售主任
Senior Sales Supervisor

我十分嚮往時間和財務自由；透過安利平台，讓我重拾人生的選擇權。未來我會繼續努力，與夥伴一同成功。

I have been longing to enjoy more free time and financial freedom. I am grateful to Amway because the business has enabled me to appreciate the value of autonomy. I will keep working hard and aim to succeed together with my partners.

陳燕儀
Chan Yin Yi

非牟利機構
Non-Profit Organization

安利改善了我和孩子的健康；隨後了解安利的價值後，我的目標變得更明確。堅持信念，作出改變，定能成功。

The health of my family has seen a significant improvement since I joined Amway. I have set myself a clearer goal after coming to understand Amway's value. Success is at hand if you have the determination and willingness to change.

陳燕娜
Chan Yin Na

家庭主婦
Housewife

感恩可以在一個充滿正能量的平台學習，藉著團隊的幫助，提升了我的信心，突破自己，朝著目標努力邁進。

I am thankful for Amway providing me with a positive platform through which I can learn. I have become a more confident person, thanks to the great support of my team, and I wish to create breakthroughs as I work hard towards my goal.

金章直銷商 GOLD PRODUCER

梁玉群
Leung Yuk Kwan

財務策劃
Financial Planning

為生活而工作是奔波，為夢想而工作是奮鬥，以不一樣的心情工作，感受人生的大不同；不放棄，堅持到底。

We rush around trying to earn a living, but the motivation is higher if we are working to achieve a dream. Showing persistence can put you on the path to a successful journey.

銀章直銷商 SILVER PRODUCER

曾傲淳
Tsang Ocean

學生
Student

安利給予我成長的機會，讓我學會如何開展自己的事業；毋忘初心，定能成功。

Amway has offered me the opportunity to grow and to learn how to start my own business. Stay true to yourself and success will be just around the corner.

銀章直銷商 SILVER PRODUCERS

趙俊匡
Chiu Chun Hong

食品廠質量管理
Food Factory Quality Control

堅持目標、努力不懈、相信並跟隨領導人的步伐，幫助夥伴改善生活。

Be more persistent if you want to achieve your goal – success can be yours if you believe in the business and follow in the footsteps of your leaders. I hope to help improve the lives of more partners.

羅志強
Lo Chi Keung

室內設計
Interior Design

安利讓我體驗到助人自助的精神；除了可享受額外收入外，個人亦得以成長。

Joining Amway has enabled me to experience the helping spirit of this business. Not only am I receiving extra income, but I have also enjoyed personal growth.

李杭頤
Lee Hong Yu

建築設計師
Architectural Designer

從最初只希望賺取額外收入，到發展後得到業績的晉升；感謝團隊的協助。

At first my goal in Amway was to earn extra income, but now I feel blessed that I can enjoy an enhancement in sales after developing the business. Thanks go to the team for their amazing support!

余迺添　杜苑薇
Yu Nai Tim & To Yuen Mei Vivien

財務策劃 / 酒店業
Financial Planning / Hospitality Industry

希望透過安利事業實現夢想，協助團隊夥伴達致成功，這都是我發展事業的動力！

I wish to realize my dream through the Amway business. I also want to help my partners within the team to achieve success – that is the motivation that drives me in this business!

相片欠奉
Photo Not Available

廖瑞平
Liu Sui Ping

售貨員
Salesperson

堅持、努力，成功就在眼前。

Success is at hand if you work hard and show persistence.

梁志芬
Leung Chi Fun

家庭主婦
Housewife

我最欣賞安利重視家庭的文化和助人自助的理念，助我不斷成長，擴濶視野。

What I appreciate most about Amway is its family-oriented culture and the helping spirit in the company. I have benefited from the business through personal improvement and broadening my horizons.

銀章直銷商 SILVER PRODUCERS

黃頌稀
Wong Chung Hei

大學生
University Student

業績的提升，肯定了我在安利事業所付出的努力；不斷求進，為自己的夢想努力！

The improvement in my performance has reaffirmed my decision to pursue the Amway business. I'll keep seeking to improve myself and work hard towards my dream!

謝君廷
Tse Kwan Teng Nicholas

大學生
University Student

我將會繼續努力，朝著目標進發。

Looking to the future, I will work hard to achieve my goal in Amway business.

馬伽爵
Ma Ka Tseuk

醫療儀器銷售
Sales Representative of Medical Device

透過安利學習營養知識，幫助家人及朋友改善健康，十分有意義，別具成功感！

I have learnt a lot about nutrition through Amway, and I feel blessed that I can help my family and friends improve their health. This is very satisfying and meaningful to me!

銅章直銷商表揚名單
Bronze Distributors Recognition

TSE LAI FUN FLORENCE
謝麗芬

LAU SO LAN
劉素蘭

IP PUI MAN
葉珮汶

FAN HO YIN
樊浩賢

CHAN YAN WING & KWOK PO KING
陳欣榮 郭寶瓊

TAM SIU LAI
譚兆麗

NG CHUN LEUNG & CHENG WAI LING
吳鎮亮 鄭惠玲

SO SIN YU & NG CHI PONG
蘇善如 吳智邦

THAPA JHALAKRAJ & RANA YEM KUM

TAI ON KI ANGELA & KWOK MING SING PAUL
戴安琪 郭明性

LAM HIU TUNG
林曉彤

KWONG PUI TAK PATTY
鄺珮德

CHAN TZE YUN SONIA
陳梓欣

CHAN KA MAN
陳嘉雯

相片欠奉 Photos Not Available

LAW WAN FA
羅運花

NGAI SO KAN
魏素勤

HO WING YI
何詠宜

LAU WING YAN
劉穎恩

SHA KIN MING & SIU MING
沙建明 周笑明

WONG MAN WAH ANNA & CHUNG CHI CHIU
黃敏華 鍾子超

WU FONG WAH FLORA & POON CHUN YU FRANCIS
胡芳華 潘振宇

TAPNIO WILSON T
葉威麟

安利(香港)2021/2022年度核心加碼計劃

為強化核心業務計劃，幫助直銷商從初期銷售獲得更多收入，讓他們的獎勵隨著事業成長而增加，安利特別推出全球性獎勵計劃 — 核心加碼計劃。領導人透過建立寬深並重、穩健成長的事業，即可以獲得更多收入和獎勵。

2021/2022財政年度積分額/售貨額比率

2021/2022財政年度之積分額/售貨額比例將維持於1：16，即合資格銀章月份的資格要求為積分額10,000分或售貨額港幣$160,000。月結獎金比率表如下：

獎金比率（%）	積分額	售貨額（港幣）
21	10,000	$160,000
18	7,000	$112,000
15	4,000	$64,000
12	2,000	$32,000
9	1,000	$16,000
6	600	$9,600
3	200	$3,200

銅章

對象：由2014年9月起未達金章的直銷商

資格：首次符合領取銅章架構獎金

創業者直系

資格：

i 12個月均達到銀章資格，或

ii 10或11個月達到銀章資格，並全年小組業績達144,000積分額(VE)，或

iii 10或11個月達到銀章資格，並全年個人小組積分額達120,000積分額(GPV)

顧客服務獎金

對象：當月未達12%月結獎金比率的直銷商

領取資格：任何一個月擁有「認證顧客銷售」，即可領取當月該筆銷售之售貨額最多10%作為「顧客服務獎金」。

獎金金額及計算方法：

視乎當月所達至的月結獎金比率，金額為「認證顧客銷售」之售貨額 X（10% - 當月月結獎金比率）。

初階架構獎金

對象：於2020/2021財政年度最高月結獎金比率在12%或以下的直銷商

領取資格：

i 當月月結獎金比率達9%或以上

ii 親自或代推薦至少3戶達3%的下線小組

iii 當月個人積分額不少於100分（必須包含50積分額為「認證顧客銷售」積分額）

獎金金額及計算方法：

- 領取當月月結獎金之30%作為「初階架構獎金」
- 由首次領取月份起計，可於連續18個月內最多領取12次
- 每戶每月領取「初階架構獎金」之上限為港幣$20,500

銅章架構獎金

對象：由2014年9月起至首個銅章月份未達金章的直銷商

領取資格：

i 當月月結獎金比率達15%或以上

ii 親自或代推薦至少3戶達6%或以上的下線小組

iii 當月個人積分額不少於100分（必須包含50積分額為「認證顧客銷售」積分額）

獎金金額及計算方法：

- 領取當月月結獎金之40%作為「銅章架構獎金」
- 由首次領取月份起計，可於連續18個月內最多領取12次
- 每戶每月領取「銅章架構獎金」之上限為港幣$27,000

個人增長獎金

對象：2021/2022財政年度合資格銀章及以上之直銷商

領取資格：2021/2022財政年度合資格銀章及以上之直銷商，相比2020/2021財政年度取得的可計算合資格銀章月份(PQ)保持或增加，及同時取得所需紅寶石積分。

獎金金額及計算方法:

2021/2022 財政年度可計算合資格銀章月份	所需紅寶石積分	「業績保持」獎金比率	「業績增長」獎金比率
PQ1	4,000	10%	15%
PQ2	8,000		
PQ3	12,000		
PQ4	16,000		
PQ5	20,000		
PQ6	24,000		
PQ7-11	48,000	30%	35%
PQ12	48,000	35%	

PQ1-6獎金金額為該直銷商於2021/2022財政年度可計算合資格銀章月份領取的月結獎金總金額之指定比率。

PQ7-12獎金金額為該直銷商於2021/2022財政年度全年月結獎金總金額之指定比率。

註：

1 若取得合資格銀章月份數目未能對應所需紅寶石積分，則以能對應所需紅寶石積分的較少銀章月份數目計算。

2 2021/2022財政年度取得Q10或Q11及全年小組業績達144,000積分額(VE)或取得Q10或Q11及全年個人小組積分額達120,000積分額(GPV)等同創業者直系業績，惟同時全年紅寶石積分不少於48,000分，其可計算合資格銀章月份仍依據實際合資格銀章月份計算， 即PQ10或PQ11。

3 每戶領取「個人增長獎金」者之獎金上限為港幣$160,000。

組織發展獎金

對象：2021/2022財政年度合資格創業者直系及以上直銷商

領取資格：

i 相對2020/2021財政年度，親自或代推薦的下線小組的銀章月份總數保持或增加

ii 直銷商本人必須在同一財政年度內達成12個合資格銀章月份，或取得10/11個合資格銀章月份及全年小組業績達144,000積分額(VE)或取得10/11個合資格銀章月份及全年個人小組積分額達120,000積分額(GPV)

iii 全年領取的領導獎金達港幣$12,000或以上

iv 全年紅寶石積分不少於48,000分

獎金金額及計算方法：

獎金金額為該直銷商於2021/2022財政年度全年月度核心計劃獎金總金額之指定比率。

相對 2020/2021 財政年度，直銷商於 2021/2022 財政年度親自或代推薦的下線小組的合資格銀章月份總數	創業者直系 - 創業者藍寶石	翡翠獎金領取者及以上
保持或減少最多 2 個合資格銀章月份	10%	30%
增長不少於 1 個合資格銀章月份	20%	40%

註：

1 月度核心計劃獎金包括：月結獎金、紅寶石獎金、明珠獎金、領導獎金，但不包括海外推薦領導獎金。

2 每戶領取「組織發展獎金」者之獎金上限為港幣$480,000。

雙次獎金

對象：合資格新晉直系、新晉創業者直系(FP)、新晉藍寶石直系、新晉創業者藍寶石直系、新晉翡翠直系(EBR)、新晉創業者翡翠直系(FEBR)、新晉鑽石直系(DBR)及新晉創業者鑽石直系(FDBR)直銷商

領取資格：第一財政年度首次晉升新獎銜，並於下一財政年度再度符合資格或晉升新獎銜。

獎金金額：

獎銜	第一財政年度首次符合獎金（港幣）	第二財政年度再度符合獎金（港幣）
直系	$16,000	$16,000
創業者直系（FP）	$32,000	$32,000
藍寶石直系	$43,000	$43,000
創業者藍寶石直系	$64,000	$64,000
翡翠直系（EBR）	$85,500	$85,500
創業者翡翠直系（FEBR）	$107,000	$107,000
鑽石直系（DBR）	$133,500	$133,500
創業者鑽石直系（FDBR）	$160,000	$160,000

上述各項獎勵，為2021/2022財政年度核心加碼計劃的內容，並不屬於安利直銷計劃的一部分，各項獎金須經核實資格後方會頒發。安利（香港）會於財政年度結束前檢討各項計劃的成效及市場環境，再行決定於下個財政年度內修訂、取消或延續各項內容。直銷商除要符合各項獎勵資格所需的業績外，同時亦須展現良好商德，並遵守安利《營業守則》中的各項規定，否則並不會獲發此項獎金/獎勵。安利（香港）保留獎賞之最終決定權。上述獎勵資格，只計算在香港及澳門產生的港幣及澳門幣售貨額。如對上述獎勵有任何查詢，請隨時與業務部聯絡。

獎勵計劃之內容及細則以2021年9月1日出版之《安利快訊》為準。

其他2021/2022財政年度獎勵

旅遊獎勵

《領導海外研討會—新西蘭之旅》

出席資格：

1 於2021/2022財政年度內符合資格領取翡翠獎金，或

2 於2021/2022財政年度內符合直系資格並取得所需旅遊分

《鑽石精英旅遊研討會—葡萄牙之旅》

出席資格：於2021/2022財政年度符合鑽石直系或以上資格

個人戶籍可免費攜同一位直系家屬出席

符合海外旅遊研討會免費獲邀出席的個人戶籍，於2021/2022財政年度可免費攜同一位直系家屬出席「領導海外研討會」或「鑽石精英旅遊研討會」，讓家人親身體驗安利的文化與魅力。直系家屬僅限於父母、配偶或子女。

全球獎銜雙年獎金(TTCA)

於2021/2022財政年度，直銷商透過全球獎銜制度(GAR)晉升成為合資格行政鑽石直系及以上獎銜，均可獲現金獎勵。「全球獎銜雙年獎金(TTCA）」獎金金額由$92,400至2,240,000。首次符合可領取首次符合獎金，次年再度符合可領取再度符合獎金。

新

創業者獎金

此獎金為表揚積極拓展安利市場的領導人而設；2021/2022財政年度，安利全面實行新創業者獎金計算方法。

Amway Hong Kong Core Plus Programme PF2021/2022

The Amway Core Plus discretionary incentives program is the global program designed to complement the Amway ABO Compensation Plan (the Core Plan). Core Plus+ incentives can help business owners start earning more from their first sale, and rewards can keep growing as an ABO's business does. Leaders earn more from the Core Plan and Core Plus+ with sustainable growth and a balance of width and depth. Building qualified legs can increase your rewards – year after year!

PF2021/2022 PV/BV Ratio

The PV/BV ratio of Amway Hong Kong in PF2021/2022 remains at 1:16. The requirement for a qualifying Silver Producer will be 10,000PV or BV HK$160,000. The Monthly Performance Bonus Schedule is as follows:

Bonus Ratio (%)	PV	BV (HK$)
21	10,000	$160,000
18	7,000	$112,000
15	4,000	$64,000
12	2,000	$32,000
9	1,000	$16,000
6	600	$9,600
3	200	$3,200

Bronze Pin

Target: Distributors who have not qualified for Gold Producer since September 2014

Eligibility: First-time Bronze Builder Incentive recipients

Founders Platinum

Eligibility: i Attain 12 qualified Silver Producer months in one performance year; or

ii Attain 10 or 11 qualified Silver Producer months with annual total volume equivalency PV of 144,000; or

iii Attain 10 or 11 qualified Silver Producer months with annual total GPV of 120,000

Customer Sales Incentive (CSI)

Target: Distributors whose Performance Bonus level is below 12%

Eligibility: Gain "Verified Customer Sales" in any month, can earn up to 10% on Verified Customer Sales as Customer Sales Incentive

Bonus Amount and Calculation Method:

Depends on the Performance Bonus percentage level of that month. Verified Customer Sales x (10% minus Distributors' monthly Performance Bonus percentage level)

Bronze Foundation Incentive (BFI)

Target: Distributors whose highest Performance Bonus percentage level is 12% or below in PF2020/2021

Eligibility: i Qualified Recipients whose Performance Bonus percentage level is 9% or above; and

ii At least personally or foster sponsored 3 legs who achieve 3% Performance Bonus level or above; and

iii Generate 100 Personal PV or more of that month (must include 50 "Verified Customer Sales" PV)

Bonus Amount and Calculation Method:

- Receive 30% of Performance Bonus as "Bronze Foundation Incentive"
- Every Distributorship can receive up to 12 months of "BFI" for rolling 18 months, beginning the first month of qualification
- The maximum amount of Bronze Foundation Incentive for each Distributorship each month is HK$20,500

Bronze Builder Incentive (BBI)

Target: Distributors who have not qualified for Gold Producer from September 2014 to first Bronze Month

Eligibility: i Qualified Recipients whose Performance Bonus percentage level is 15% or above; and

ii At least personally or foster sponsored 3 legs who achieve 6% Performance Bonus level or more; and

iii Generate 100 Personal PV or more of that month (must include 50 "Verified Customer Sales" PV)

Bonus Amount and Calculation Method:

- Receive 40% of Performance Bonus as "Bronze Builder Incentive"
- Every Distributorship can receive up to 12 months of "BBI" for rolling 18 months, beginning the first month of qualification
- The maximum amount of Bronze Builder Incentive for each Distributorship each month is HK$27,000

Personal Group Growth Incentive (PGGI)

Target: Qualified Silver Producer and up Distributors in PF2021/2022

Eligibility: Distributors who are qualified for Silver Producer or above, and have increased or maintained their total Personal Qs (PQ) over the PF2020/2021 baseline, and earned required Ruby Volume.

Bonus Amount and Calculation Method:

No. of Qualified PQ Months in PF2021/2022	Ruby Volume Required	"Business Maintained" Bonus ratio	"Business Growth" Bonus ratio
PQ1	4,000	10%	15%
PQ2	8,000		
PQ3	12,000		
PQ4	16,000		
PQ5	20,000		
PQ6	24,000		
PQ7-11	48,000	30%	35%
PQ12	48,000	35%	

PQ1-6 Incentive calculation is based on designated bonus ratio of Performance Bonuses earned by Distributors during PQ months.

PQ7-12 Incentive calculation is based on designated bonus ratio of annual Performance Bonuses earned by Distributors.

Notes:

1 If qualified PQ months cannot meet the corresponding Ruby Volume required, the number of qualified PQ months will be calculated based on the lower Ruby Volume required level.

2 Attaining Q10 or Q11 and annual total volume equivalency PV of 144,000; or attaining Q10 or Q11 and annual total GPV of 120,000 in PF2021/2022 is equivalent to Founders Platinum qualification, but meanwhile Ruby Volume must be no less than 48,000, then PQ months are calculated based on the actual number of qualified Silver Producer months (that is PQ10 or PQ11).

3 The maximum amount of Personal Group Growth Incentive for each Distributorship is HK$160,000.

Frontline Growth Incentive (FGI)

Target: Qualified Founders Platinum and up in PF2021/2022

Eligibility:

i Distributors who are qualified Founders Platinum and up, and personally or foster sponsored legs who can maintain or increase total number of qualified Silver Producer months; and

ii Distributor himself/herself must attain 12 qualified Silver Producer months in one performance year; or attain 10 or 11 qualified Silver Producer months with annual total volume equivalency PV of 144,000; or attain 10 or 11 qualified Silver Producer months with annual total GPV of 120,000 in PF2021/2022; and

iii Have earned HK$12,000 or above annual Leadership Bonus; and

iv Accumulate at least 48,000 annual Ruby Volume

Bonus Amount and Calculation Method:

Incentive calculation is based on designated bonus ratio of Annual Monthly Core Plan Bonuses earned by Distributors.

The total no. of personally or foster sponsored downline groups' qualified Silver Producer months in PF2021/2022 VS PF2020/2021	Founders Platinum to Founders Sapphire	Emerald Bonus Recipient or above
Maintain or reduce at most 2 qualified Silver Producer Months	10%	30%
Increase at least 1 qualified Silver Producer Month	20%	40%

Notes:

1 Annual Monthly Core Plan Bonuses include: Monthly Performance Bonus, Ruby Bonus, Pearl Bonus, 6% Leadership Bonus but exclude International Leadership Bonus.

2 The maximum amount of Frontline Growth Incentive of each Distributorship is HK$480,000.

Two-Time Cash Incentive (TTCI)

Target: Distributors who are newly qualified Platinum, Founders Platinum (FP), Sapphire, Founders Sapphire, Emerald (EBR), Founders Emerald (FEBR), Diamond (DBR) and Founders Diamond (FDBR) Direct Distributors

Eligibility: Qualified for new achievement awards in the performance year and re-qualified for the same award or even higher in the next performance year.

Bonus Amount:

Award	First-Time Qualifying Bonus (HK$)	Re-Qualifying Bonus (HK$)
Platinum	$16,000	$16,000
Founders Platinum (FP)	$32,000	$32,000
Sapphire	$43,000	$43,000
Founders Sapphire	$64,000	$64,000
Emerald (EBR)	$85,500	$85,500
Founders Emerald (FEBR)	$107,000	$107,000
Diamond (DBR)	$133,500	$133,500
Founders Diamond (FDBR)	$160,000	$160,000

The above awards are for PF2021/2022 only and are not part of the core Amway Sales & Marketing Plan. All bonuses will be issued upon verification. Amway Hong Kong will review the above programme according to its effectiveness and market condition and make amendments, cancelations or extensions as necessary for the coming performance year. Distributors who are eligible for the above awards must also comply with the company's Code of Ethics, otherwise Amway Hong Kong reserves the right to cancel any bonus and travel award issuance. Amway Hong Kong reserves the right of final decision. Only sales volume generated in Hong Kong and Macau will be counted. If you have any questions about the Core Plus Programme, please contact Sales Department for more details.

For full details and terms and conditions of the above awards, please refer to September 1, 2021 edition of Newsgram.

Other Awards in PF2021/2022

Travel Awards

Leadership Seminar – New Zealand Trip

Qualifications:

1 Be qualified for the Emerald Bonus in PF2021/2022; or

2 Be a qualified Platinum and attain the required Travel Points in PF2021/2022

Diamond Invitational – Portugal Trip

Qualifications: Qualified Diamond and up Direct Distributors in PF2021/2022

One Immediate Family Member Attends for Free

Individual Distributorships who are qualified to attend the Leadership Seminar or Diamond Invitational in PF2021/2022 are entitled to bring along one immediate family member - parent, spouse or child - to attend the travel seminar for free.

Two-Time Cash Awards (TTCA)

In PF2021/2022, Distributors who attain the Executive Diamond or above qualification through GAR are eligible for cash awards. The bonus amount for the Two-Time Cash Award (TTCA) ranges from HK$92,400 to HK$2,240,000. A Distributor qualifying for the first time is eligible for the first year award, while a Distributor re-qualifying for the same award in the next performance year is eligible for the second year award.

NEW

Founders Achievement Awards (FAA)

The Founders Achievement Award recognizes those leaders who make great strides in the progressive development of their business. In PF2021/2022, Amway adopts the New Founders Achievement Awards calculation method for the bonus award.

「安利直銷商 — 鑽石之夜」燃點力量　綻放光采

Amway Diamond Night - Ignite Your Power

萬眾期待的「安利直銷商 — 鑽石之夜」已於日前假香港會議展覽中心圓滿舉行。當晚，主講嘉賓鑽石直系直銷商陳凱文(Emmy)及鑽石直系直銷商三浦卓也、勞思尹夫婦(Miura Takuya & Francisca)，跟與會者分享安利的價值；憑藉堅持和努力，無懼各種挑戰，為目標拼搏，成就非凡的安利事業。

The long-awaited Amway Diamond Night was successfully held at the Hong Kong Convention and Exhibition Centre. Diamond Direct Distributor Emmy Chan and Diamond Direct Distributors Miura Takuya & Francisca shared on the value of Amway with the audience, explaining how they strived to achieve goals and overcome challenges in the Amway business, and how their persistence and hard work has helped them to enjoy the benefits of an extraordinary business opportunity.

安利(香港)總經理Ali Fung與一眾與會者分享安利(香港)的願景及其事業價值。

擁抱生活．超越所想
Embracing Life. Exceeding Expectations.

鑽石直系直銷商 Diamond Direct Distributor
陳凱文 Emmy Chan

化被動為主動的人生

Emmy從小便是一名文靜，不太主動的人，「回想從前我都比較被動，沿著軌跡，按部就班，過著被安排的生活及人生。」大學畢業後，Emmy成為一名教師，「我很喜歡教育工作，作育英才，覺得別具意義。」但是，龐大的工作量和壓力令Emmy漸感迷惘，反覆思量往後的人生是否也一直如此？她毅然放下教鞭，追求理想中的生活，希望取得工作及生活上的平衡。

鎖定目標．自主人生

Emmy表示，不少人要發展傳統生意，總會根據自己過往的工作經驗或其專長，選擇合適的行業才發展，而她卻目標清晰，「先定目的地，再想自己要做些甚麼才可得到自己所想的，以終為始。」她希望獲得被動收入，為自由、自主的生活而奮鬥，因此她選擇透過安利平台享受自主人生。Emmy分享道：「要為目標賦予意義，當意義能打動自己的內心，自然有動力堅持下去。」她保持決心，迎難而上，「成功並不容易，而困難是成長最好的導師，我嘗試改變並創造環境，鑽研更有效的系統，以達致成功。」

自己才是人生的掌舵人

回想9年來的磨鍊，Emmy娓娓道來：「安利事業的成功為我帶來經濟保障、自由時間及健康人生。我可以有更多時間陪伴小朋友，每天都可以是假期，有更多的『Me Time』。」她更笑說：「我很高興成為孩子的榜樣，我的八歲女兒都懂得自我激勵，於習作上寫上『我很勤力，就像行樓梯一樣。如果每天行一級，很快就可以到達最高那一級了』。」

「安利平台讓你能捉摸別人的內心、觸及別人的夢想，幫助別人成功。」Emmy結語道，「為自己作出正確的選擇；珍惜時間，創造想要的人生，你才是人生的掌舵人。」

(左起)直系直銷商溫美嫻、直系直銷商王狄晴、直系直銷商張明慧

鑽石直系直銷商葉裕華女士上台分享

(左起)藍寶石直系直銷商徐文萍、創業者直系直銷商梁嘉詠、直系直銷商張雅詩

傳承・非凡事業
Inheriting the Future

鑽石直系直銷商 Diamond Direct Distributors

三浦卓也、勞思尹夫婦
Miura Takuya & Francisca

潛移默化　正面積極

Francisca從小接觸安利，陪伴父母參與不同的安利大會，見證他們不屈不撓、勇往直前的精神，一直堅持發展安利事業。受到父母的薰陶，她自小已培養出正向思維和積極獨立的性格，懂得為未來好好規劃，此價值觀一直深深印在Francisca的腦海。於開拓鑽石之路時，「我當時緊握目標，牢牢緊記安利創辦人之一狄維士先生的話：『優良的傳統可以承傳，而輝煌的成就必須由自己創造』，靠自己雙手拼搏，相信自己能創造更好的未來。」

額外生活保障　調整生活步伐

然而，Francisca並不是一開始便決定發展安利。「大學畢業後，因為職業上的優越感而加入了投資銀行工作，但在經歷過亞洲金融風暴、部門重整後，加上沈重的工作壓力，我體會到即使於大公司工作，仍不能保障生活和未來。」這些經歷都讓Francisca有很深刻的體會；她很快亦發現手停口停的道理，遂希望享受具保障及悠然的生活。

工作與生活平衡能否兩者兼得？「當時我只想按自己的節奏及步伐生活；反觀父母多年來一直透過安利事業過著自由自在的生活，即使現在已是退休狀態，仍可享受穩定的被動收入，我想找到讓生活具保障的方法。」發展安利後，Francisca騰出更多空餘時間，不斷自我增值，更取得營養師資格。

一步一腳印

「每個人對成功的定義各有不同，而令我最有共鳴的一個解說就是成功是『為自己創造非凡人生的過程』。在安利平台，我遇上來自不同背景的人，在相處的過程中，慢慢發掘到自己的特質，不斷進步和成長，更顯出安利的價值。」

Francisca感觸道：「今天的成功和成就，就是送給父母最好的禮物。一步一腳印，走過父母拼搏的路，體會到他們一點一滴的付出；因為安利，讓我有機會跟丈夫探索世界，一同創造難忘的回憶。」成功的路並不平坦，全賴Francisca的堅持，為她譜出精彩的人生篇章。

雙鑽石直系直銷商崔寶寶女士上台分享

(左起)翡翠直系直銷商洪一林、金章直銷商陳秀萍、創業者直系直銷商彭洵美

Amway DISTRIBUTOR RALLY

創業者皇冠大使直系直銷商

傅南生、吳彩雲夫婦

Fu, Clement & Anita

Founders Crown Ambassador
Direct Distributors

創新蛻變 締造不凡

An Extraordinary Transformation

14/9/2021

星期二
Tuesday
7:30 pm

灣仔香港會議展覽中心2期3樓大會堂（新翼）

3/F, Grand Hall, Phase 2, Hong Kong Convention and Exhibition Centre, Wanchai

門票 **Ticket:**
HK$40

鑽石直系直銷商
何秉泉、方淑芬夫婦
Diamond Direct Distributors
Ho Ping Chuen & Shuk Fung
Amway
DISTRIBUTOR RALLY
以愛
成就事業
Sharing Love in
their Business
18/10/2021
星期一 Monday 7:30 pm
灣仔香港會議展覽中心1期
1樓會議廳(舊翼)
1/F, Convention Hall, Phase 1,
Hong Kong Convention and
Exhibition Centre, Wanchai
門票 Ticket:
HK$40

Amway 與你攜手抗疫

Stay with Amway, Stay Away from the Virus

過去2年，香港以至世界各地也一直受著新冠肺炎的影響，更改變了大家一直以來的生活模式。
在這嚴峻的時刻，安利一直把員工、直銷商及其家人的健康置於首位；
安利購貨中心實施了各種防疫措施，減低病毒的傳播風險，與大家攜手抗疫！

It is now almost two years since Hong Kong and cities around the world began to be impacted by the COVID-19 outbreak. During that time, billions of people have seen their daily lives transformed as they adapted to the new normal.

Amway has been keeping the welfare of employees, Distributors and their families in its thoughts throughout the pandemic. The health and safety of Distributors and employees has been made the number-one priority with Amway Merchandising Centres taking various measures to protect everyone's health. Together, we fight the virus!

攜手抗疫 Amway's Anti-pandemic Measures

除了進入安利購貨中心前必須量度體溫外，中心內更增設了酒精搓手液機及Atmosphere Sky™空氣清新機，並在收銀處及服務櫃台增設透明膠板，以保障員工及顧客的健康。安利購貨中心會於每小時進行消毒、清潔門柄及經常接觸的地方和用品；同時確保所有在場人士戴上口罩，防止病毒傳播。

Everyone entering an Amway Merchandising Centre needs to check their temperature. We have installed alcohol-based hand sanitizer machines and the Atmosphere Sky™ Air Treatment System in each centre, while transparent plastic panels have been installed at cashier and services counters to protect the health of staff and customers. All areas in merchandising centres are disinfected every hour, including door handles and other surfaces that are repeatedly touched. Also, everyone in the centre is asked to wear masks to prevent viral transmission.

關顧員工及顧客健康 Staff and Customer Health Protection

安利(香港)為員工派發防疫用品，包括口罩、酒精搓手液、護眼罩及防疫頭罩。購貨中心的冷氣機亦分別進行大清洗，確保員工及顧客在安全的環境下安心工作及購物。

Amway Hong Kong has distributed pandemic-prevention packages to employees which include masks, alcohol-based hand sanitizer, eye mask and face shield. To ensure that staff and customers can work and shop in a safe environment, the air conditioners in the merchandising centres have been cleaned separately.

特別安排　減低傳播風險 Arrangements to Reduce Risk

為減低疫情散播的風險，安利(香港)密切留意疫情的發展，於疫情嚴峻時嚴格控制會議室之出租率。2021年2月疫情漸見緩和，會議室的出租率由80%直至現時已全面回復正常。現時，健康及美容測試服務已回復正常，R&J Cafe亦重新開放及保持4人一枱。

To reduce the risk of spreading the virus, Amway Hong Kong has paid close attention to the latest information about the pandemic. We put strict controls on the occupancy rate of meeting rooms during the most serious point of the outbreak. In February 2021, as the pandemic gradually eased in Hong Kong, the occupancy rate of meeting rooms was increased from 80% capacity to full capacity. Now, health and beauty tests are being offered again, while the R&J Cafe is open with a maximum of four people per table.

安利韓國

為超過135個日托家庭的兒童提供口罩。

Amway Korea delivered face masks to children in more than 135 daycare facilities.

向當地醫院捐贈了2,500個面罩。

Donated 2,500 face shields to local hospitals.

安利印度

捐贈了1,610萬盧比，為前線和主要工作人員提供個人防護設備。

Amway India donated Rs1.61 crores to provide personal protective equipment to frontline and essential workers.

與Meenakshi Mission醫院及研究中心合作，於農村設立一所遠程醫療中心。

Partnered with the Meenakshi Mission Hospital & Research Center to open a rural telemedicine center.

#Amway Together

安利越南

向有需要的偏遠地區捐贈產品。

Amway Vietnam donated products to isolated areas in need.

安利日本

向超過200多間醫療機構捐贈接近7,000個醫療包予抗疫英雄，表示謝意。

Amway Japan donated nearly 7,000 care packages for “medical heroes” that went to more than 200 medical institutions.

安利北美

向美國紅十字會捐贈了牙刷、牙膏、洗髮水、洗手液、
除臭劑和XS能量棒；這些產品會製成衛生防疫包，
贈予西密歇根州的無家可歸者。

Amway North America donated toothbrushes,
toothpaste, shampoo, hand soap, deodorant and
XS Energy Bars to the American Red Cross. The supplies will be
used to create hygiene kits for homeless people in West Michigan.

安利澳洲和紐西蘭

為工人、無家可歸者和有需要的人士捐贈20,000份膳食。

Amway Australia and New Zealand
donated 20,000 meals to essential workers,
the homeless and people in need.

推出了一款於當地採購的消毒洗手液，
並將部分收益捐贈給 The Power of 5 公益計劃。

Launched a locally sourced hand sanitizer product and
donated a portion of the profits to The Power of 5 Campaign.

The Power of 5公益計劃把2020年5月收到的所有捐款，都用於新冠肺炎的救援工作上。

During the month of May 2020, all donations received by
The Power of 5 Campaign were shared with COVID-19 relief efforts.

thepowerof5 NUTRILITE

安利中國

向武漢市慈善總會緊急捐贈第二批價值人民幣1,000萬的防疫物資。

聯同中國下一代教育基金會，為湖北省十堰市捐贈2,800部
Atmosphere Sky™空氣清新機，以作學校復課後的防護工作之用。

Amway China donated a second batch of hygiene materials valued at
RMB10 million to the Wuhan Charity Federation.

Partnered with the China Next Generation Education Foundation to donate 2,800 Atmosphere Sky™ Air
Treatment System units to schools in Shiyan, Wuhan, to safeguard the health of students after classes resumed.

緊守崗位　一同抗疫
United in the Fight Against COVID

雖然本地疫情緩和，但是Delta變種病毒仍於世界各地不斷傳播，
香港亦錄得涉及變種病毒的輸入個案；因此，我們絕不能忽視相關風險，
掉以輕心。安利相信，只要大家攜手同心，定能盡快回復正常生活。

Although the pandemic has been largely under control in Hong Kong,
the global spread of the delta variant has raised public concern, with Hong Kong seeing
an increasing number of cases related to this more virulent strain. In view of this,
more attention needs to be focused on avoiding the spread of the virus.
If we all work together and do the right thing,
there's a hope that normal life can be resumed again soon.

均衡飲食　注重營養攝取
Balanced Diet and Nutrition

多寶營養片 Double X
- 提供12種維他命、10種礦物質及21種植物營養素
- 打好健康根基，增強體質
- Contains 12 kinds of vitamins, 10 kinds of minerals and 21 kinds of phytonutrients
- Improves your health and physical ability

保持健康體魄　增強免疫力
Maintain Good Health, Boost Immunity

強效複合乳酸菌
Balance Within™ Probiotic
- 科研指出，配方的菌株有助提升免疫力
- Scientific research shows that the probiotic strains found in the formula help to boost immunity

長效複合維他命C營養片
Vitamin C Extended Release
- 每片含500毫克維他命C，約相等於8個鮮橙的維他命C含量
- Each tablet contains 500mg of vitamin C – equivalent to that found in eight fresh oranges

保持衣物潔淨
Keep Your Clothing Clean

- 外出回家後即時更換衣物
- 衣物應即日清洗
- Change clothes immediately when you get home
- Wash your clothes every day

超濃縮洗衣粉
Premium Concentrated Laundry Detergent
- 高效去漬，輕鬆洗淨多種污垢，保持衣物亮麗如新
- Delivers effective stain removal and cleaning power that helps clothes to stay white

超濃縮洗衣液
Liquid Concentrated Laundry Detergent
- 優質潔淨力加護色效果，去除難洗污垢同時確保衣物色彩恒新
- Powerful cleaning action effectively removes the toughest stains and ensures colors stay bright

香港及澳門區網上定期訂貨計劃
Online Standing Order Program – Hong Kong & Macau Regions

專享高達 Enjoy Up to 10% 電子產品券回贈 Rebate with Product e-Coupon

安利定期訂貨計劃，以直銷價目每月定期自動購買指定產品組合，直銷商/優惠顧客於首6期(即連續六期)購買完成後翌月即可獲得相關購買產品組合之總直銷價目8%的電子產品券回贈；於往後每6期(即由第7期開始，每連續六期)購買完成後翌月即可獲得相關購買產品組合之總直銷價目10%的電子產品券回贈*。

Distributors/Privileged Customers who join the Standing Order Program and make automatic purchases of designated Product Sets for the first six consecutive times at the Products' Distributor Price are entitled to receive a Product e-Coupon in the following month that is valued at 8% of the total DP of all Product Sets purchased. For every subsequent six consecutive orders (starting from the seventh order), Distributors/Privileged Customers are entitled to receive a Product e-Coupon in the following month that is valued at 10%* of the total DP of all Product Sets purchased.

* 如中途退出或終止每月自動續約，然後再次加入，回贈比率將由第一期重新計算。
If you resign from the program or terminate the auto monthly renewal and rejoin the program, the rebate percentage will be recalculated from the first order.

• 每月自動送貨	• Automatic monthly delivery
• 一律免運費	• Free delivery
• 隨時查看訂單狀態	• Check order status at any time
• 隨時更改付款日期	• Change payment date at any time
• 隨時更改送貨地址/信用卡資料	• Change delivery address / credit card details at any time
• 每六期享暫停送貨乙次	• Suspend delivery once every six orders
• 每六期可轉換產品口味乙次	• Change product flavor once every six orders

香港區
網上定期訂貨計劃

澳門區
網上定期訂貨計劃

AmShop為你提供更佳的顧客體驗 即時查閱送貨狀況

AmShop Offers Improved Customer Experience

為提供更佳的顧客體驗，即時查閱送貨狀況，顧客可透過相關訊息，了解物流細節，令你每一步都更安心。

To offer a better customer experience and check the delivery status in real time, now customers can learn about logistics details through relevant messages, so that you can feel more at ease every step.

如何使用 How to Use?

1 登入賬戶後，點選**我的賬戶** > **送貨訂單**
Select **My Orders** after logging in

2 選擇需查閱的訂單，然後點選**訂單詳情**
Select the order to be checked, then click **Order Details**

3 點選**送貨詳情**了解物流細節
Select **Delivery Details** to get more information

4 新增的**送貨中狀態**一項會顯示訂單的不同狀態，包括各項細節，例如「地址錯誤」、「訂單取消」及「已送達」等
The newly added **Order Status** will display the different status of the order, such as "Incorrect Address", "Order Cancelled" or "Delivered"

送貨服務更靈活
網上購物更輕鬆

Flexible Delivery Service, Easier Online Shopping

使用AmShop及安利數碼港網上購物服務，既可節省排隊購貨時間，更可自選取貨地點及時間，令購物更方便稱心。

選擇順豐速運之自提服務，購物滿直銷價目港幣$600可享免運費自提服務，超過1,700個地點可供選擇，更已擴展至便利店。透過網上下單之顧客可選擇於順豐站、順便智能櫃、7-11便利店及Circle K便利店提貨。

Using the online services provided by AmShop and AmwayHub not only saves you from waiting in line, but also allows you to select the location and time for picking up purchases, making your shopping experience more convenient and satisfying.

Upon purchasing any Amway products worth HK$600 or above, you can enjoy the free self-collection service provided by SF Express! There are more than 1,700 locations to choose from and the service has also been extended to convenience stores. Customers who place orders online can choose to pick up from an SF Store, EF Locker, 7-Eleven convenience store or Circle K convenience store.

自提服務中心下單及提貨時間表
Self-Collection Points Order & Pick-up Schedule

訂貨時間 Order Time		最早提貨時間 Earliest Pick-up Time
星期一至五 Monday to Friday	下午三時前 Before 3:00pm	下一個工作天 New business day
星期五 Friday	下午三時至晚上十二時 3:00pm to 12:00am	星期日# Sunday#
星期六及日 Saturday and Sunday	任何時段 Anytime	下星期二 Next Tuesday

倘星期六為公眾假期，提貨日期將順延至下一個工作天
* 工作天為星期一至星期六
* 實際送貨時間或會因整體訂貨量及其他因素而有所偏差
* 請登入AmShop參閱服務條款及細則

If Saturday is a public holiday, the pick-up time will be postponed to the next business day
* Business days refer to Monday to Saturday inclusive
* Actual delivery time may vary due to overall order numbers and other factors
* Log in to AmShop for the full terms and conditions

香港購貨中心及網上平台新增電子支付方式
New e-Payment Methods at Hong Kong Merchandising Centres and Online Platforms

為進一步提升購物體驗，香港購貨中心及網上平台現已新增以下電子支付方式，購物更方便。

To further enhance the shopping experience at Hong Kong Merchandising Centres and online platforms, the following e-payment methods have been introduced:

新增電子支付平台 New e-Payment Methods in Hong Kong

店舖 At Merchandising Centre	網上 Through Online
八達通 Octopus, WeChat Pay, Alipay HK	WeChat Pay, Alipay HK

NUTRILITE™
紐崔萊™

滿分，是唯一的標準

Perfection
The Absolute Standard

從種子到成品
一站式追蹤
Traceability - From Seed to Supplement

科學精粹
Best of Science

嚴格品質監控
Rigorous Quality Control

從種子到成品
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https://nutrilitetraceability.hk

紐崔萊 Nutrilite Hong Kong

bodykey by NUTRILITE™

紐崔萊™樂纖™營養代餐

BodyKey by Nutrilite™ Meal Replacement Shake

更健康

17克g
植物性蛋白質
Plant Protein

Healthier

好易計

每包約
A pack contains around
200
千卡 kcal

Easy to calculate

最方便

1杯 cup
提供關鍵營養
Provides key nutrients

Convenient

bodykey by NUTRILITE™

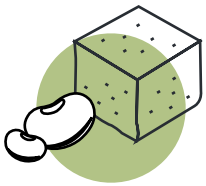
令體重聽話嘅秘密：全新紐崔萊™樂纖™營養代餐

The Secret to Manage Your Weight - New BodyKey by Nutrilite™ Meal Replacement Shake

內在壓力、經常食無定時、手機不離手，都會影響你的健康及體重。上磅一磅，就會發現身體正向你發出警告訊號；想體重下降並擁有健康體態，必須從攝取均衡營養開始。全新配方紐崔萊™樂纖™營養代餐；一包有齊體重管理必要營養，均衡又美味，實行健康體重管理冇難度。

Your health and weight can be affected by many factors – stress, irregular eating habits, or even spending too much time on your mobile phone. When your weight increases it is often due to your body sending you a signal about your health.

To help ensure you can maintain a healthy body weight and shape, consuming the right amount and right balance of nutrients is crucial. Featuring an all-new formula, the just-launched BodyKey by Nutrilite™ Meal Replacement Shake provides you with essential nutrients in a sachet, enabling you to enjoy a delicious and healthy meal in an instant.

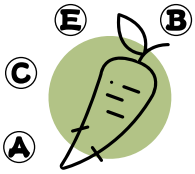


17克植物性蛋白質
17g Plant protein

- 增加飽足感，減少暴飲暴食的機會
- 幫助增加肌肉或減緩肌肉的流失
- 含9種人體必需胺基酸
- Helps you feel full for longer, reduces the chances of overeating
- Helps build muscle, or slows down muscle loss
- Contains nine essential amino acids

5克纖維
5g Fiber

- 產生飽肚感，幫助抑制食慾
- 有助腸道順暢，舒緩便秘
- Helps you feel full for longer and suppresses appetite
- Promotes bowel movements and relieves constipation



21種維他命和礦物質，370毫克鈣
21 types of vitamins and minerals, plus 370mg calcium

- 提供關鍵營養
- Provides the body with key nutrients

每包約200千卡
Each pack contains 200kcal

- 為身體提供能量，方便計算卡路里
- Provides the body with sufficient energy; easy to calculate calories

朱古力、咖啡和什莓味
Chocolate, Café Latte and Berry Flavour

建議用量
- 將1包樂纖™營養代餐加入250毫升水，均勻攪拌；每天代替日常膳食一至兩次，再配合適量運動
- 可配合全植物蛋白質粉、纖維粉、蜂蜜卵磷脂粉及強效複合乳酸菌製作營養早餐

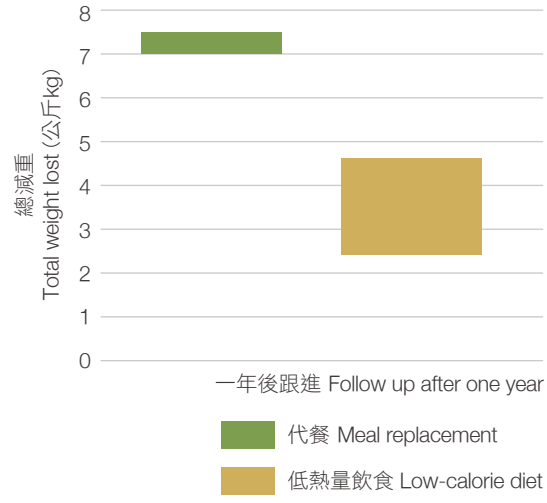
Suggestion Consumption
- Mix 250ml of water with 1 sachet of BodyKey by Nutrilite™ Meal Replacement Shake, shake well. Simply replace one or two regular meals a day and also ensure you get sufficient exercise
- Prepare a nutritious breakfast with All Plant Protein Powder, Nutri Fiber Powder, Hon E Leci Powder and Balance Within™ Probiotic

採用兼顧營養均衡的代餐進行減重，比單靠控制熱量的飲食有更顯著的效果，有助長期維持體重。
A meal replacement provides balanced nutrition which makes it more effective than simply controlling your calorie intake when it comes to weight management. It can also help you maintain a healthy weight over the long term.

一項就**比較實行低熱量飲食和食用代餐對體重維持期的長遠效果**的研究，得出以下發現：

食用代餐體重減輕了7至7.3公斤，而低熱量飲食則只減輕2.6至4.4公斤

A study **comparing the long-term effects of maintaining body weight between consuming a low-calorie diet and meal replacement** showed that 7 to 7.3 kg are lost when consuming a meal replacement while 2.6 to 4.4 kg are lost through a low-calorie diet



資料來源 Source: Heymsfield, et al. (2003)

除減重人士外，代餐亦適合以下人士：
Besides people who want to lose weight, meal replacement is also available for:

- 忙碌的上班族
  Busy office workers

- 飲食不均衡人士
  People with an imbalanced diet

- 嗜吃下午茶人士
  Those who enjoy afternoon refreshment

- 運動前後需要補充卡路里人士
  People who need more calories before and after exercise

以代餐製作特飲，讓你的體重管理過程更繽fun！留意 紐崔萊 Nutrilite Hong Kong，更多食譜，健康發送。

Prepare a special drink with meal replacement to make your weight management journey more rewarding! Stay tuned to the Nutrilite™ Facebook page for more recipes.

逆轉代謝年齡
Reverse Your Metabolic Age

經常聽人說，當女生到了某一歲數，新陳代謝便會減慢，痘痘印減退的速度都沒從前那麼快。沒有運動習慣、又經常久坐的我，在疫情期間十分認同這說法；我發現體重增加了，身體機能也沒從前理想，所以我決定減重同時鍛鍊身體。參加比賽後，我認識到什麼是身體成分，而身體成分甚至比體重更影響健康。其實，代謝年齡就等於我的身體年齡，新陳代謝減慢便代表身體年齡較高，所以我決心多做運動，改變陋習以逆轉自己的代謝年齡。現在，我的代謝年齡比我的真實年齡還少幾歲呢！比賽完結後，我仍會繼續維持做運動的習慣；我最喜歡行山，因為辛苦過後，就可以看到美好的風景。

It is often said that a woman's metabolic rate will slow down when she reaches a certain age. As a person who never made a habit out of exercise and was happy to remain static for a long time, I fully agree with what people are saying about the impact of a slowing metabolism, which I really noticed during the pandemic.

I found that I began to put on weight and experienced a deterioration in my physical functions, so I decided to lose weight and start doing exercise. I feel grateful to have learnt more about my body composition after joining the Weight Management Competition. Body composition plays a more important role than your actual weight in maintaining your health. Our metabolic age reflects our body age, so you will have a higher body age if you have a slow metabolic rate. I set myself a goal of doing more exercise so that I can reverse my metabolic age – now I'm enjoying a younger metabolic age than my actual age!

I will continue doing exercise following the competition. I love hiking now and I'm able to enjoy Hong Kong's beautiful scenery as a result of my hard work.

崔皓婷
Chui Ho Ting

體重管理比賽成績優異者
Achieved outstanding performance in the Weight Management Competition

2021紐崔萊™體重管理計劃產品推廣
2021 Nutrilite™ Weight Management Product Promotion

推廣期內，凡購買**2021紐崔萊™體重管理產品套裝**，
即可**免費獲贈自選禮品**乙份。數量有限，萬勿錯過！

During the promotion period, you can get **one of the listed Nutrilite™ Weight Management Premiums for FREE** when you purchase the **2021 Nutrilite™ Weight Management Product Promotion Package.** The offer is available while stocks last.

坐言起行，成功減重並不是遙不可及的事情。
Act now for a healthier body! Maintaining weight loss is challenging – but not impossible!

何曉峰
Austin Joseph Gabriel

體重管理比賽成績優異者
Achieved outstanding performance in the Weight Management Competition

再見咖喱飯
Goodbye Curry Rice

我的身型看似瘦削，但是自覺體脂率不太理想；以往都有做gym，希望可以降低體脂率並增加肌肉量，但是體脂下降和肌肉上升的速度實在慢得讓人氣餒。參加體重管理比賽後，隊員都會督促我，想偷懶也沒有藉口呢！做gym的次數增加了，當然也要控制飲食，連我喜歡的咖喱飯等多醬汁食物都要放棄。雖然脂肪率下降了，我認為自己還有很大的進步空間，希望可以多鍛煉肌肉，讓身型更厚實和平均。

I look quite slim but I was not happy with my body fat ratio. I began working out because I wanted to reduce my body fat ratio and increase muscle mass, but I felt frustrated by my slow progress and the result was not significant.

Things changed after taking part in the Weight Management Competition – my teammates kept pushing me and I couldn't be lazy anymore! I started working out more frequently and also controlled my diet – I even gave up my all-time favorite, curry rice, and other foods with sauces or dressings.

Although my body fat ratio has seen an improvement, I believe I can still do more. My goal now is to build more muscle so that my body looks stronger and is better proportioned.

禮品A — 體組成磅(黑色)
Premium A - Digital Scale (Black)

Tanita十合一體組成磅(黑色)
Tanita 10-IN-1 Digital Scale (Black)

或
OR

禮品B — 按摩槍
Premium B - Massage Gun

RENPHO MINI按摩槍
RENPHO MINI Massage Gun

(加購優惠價港幣$199)
(Redemption Price HK$199)

* 推廣詳情、條款及細則請參閱AmShop。Please refer to AmShop for all promotion details, terms and conditions.

ARTISTRY

SKIN NUTRITION
雅姿植萃滋養系列

雅姿植萃滋養再生系列

重新激活肌膚天然修復能力，塑造更年輕、健康的肌膚，由雅姿植萃滋養再生系列開始。全新系列均注入紐崔萊™有機農場種植的白奇亞籽，滿足肌膚五大營養需求 — 潔淨、平衡、重建、保濕和防禦。

雅姿植萃滋養再生系列蘊含植萃高效修復複合配方。與密歇根大學合作研究，經歷過萬次研發測試，雅姿利用紐崔萊™的植萃成分，研究出以菠菜、茶樹橄欖花、薑黃組合而成，功效卓越的**植萃高效修復複合配方**；有效逆轉肌膚衰老跡象達**600%***，改善循環，刺激面部肌肉，喚醒肌能，為肌膚帶來提拉、緊緻、爽膚的效果。

雅姿植萃滋養再生系列所有產品均不含礦物油、對羥基苯甲酸酯和鄰苯二甲酸酯，擁有純素認證，未經任何動物測試，並通過皮膚科醫生測試和過敏測試。不論您的膚質如何，雅姿植萃滋養再生系列都能為您締造絕不妥協的健康美肌。

*體外測試

將於10月
隆重登場
Coming in
October

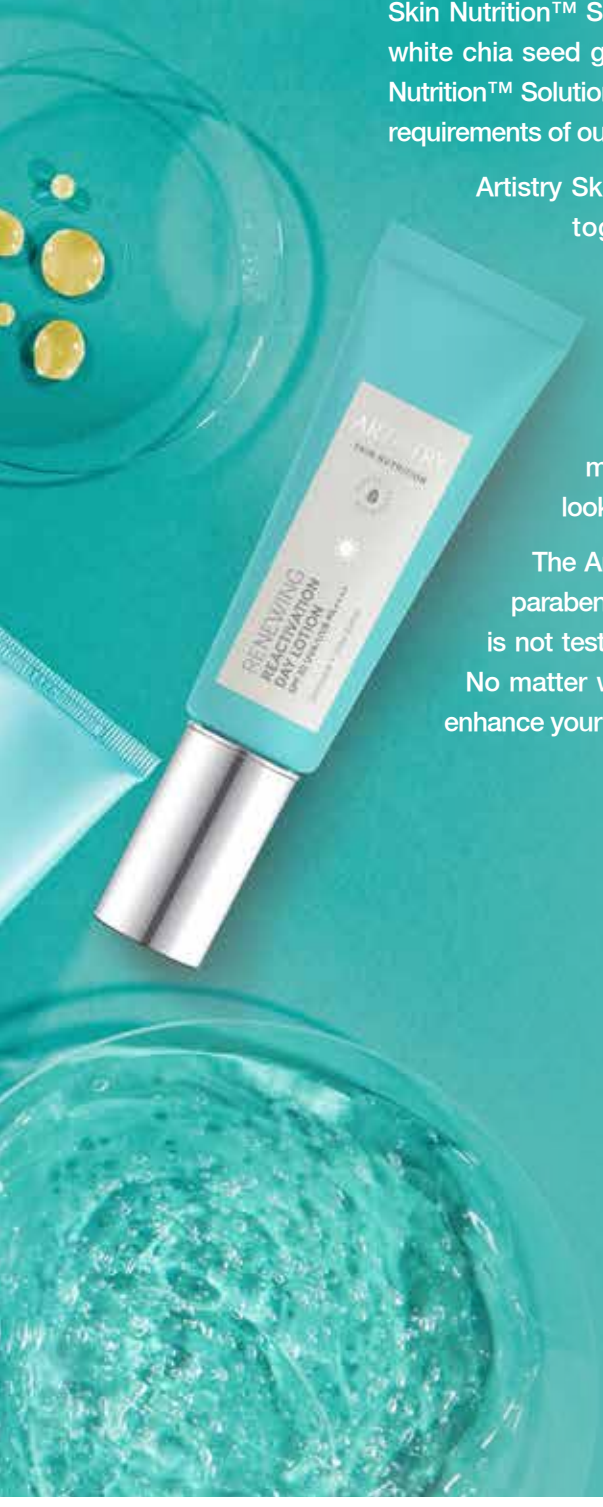
Artistry Skin Nutrition™ Solution Set for Renewing

Reactive your skin's natural ability to look younger and healthier with the Artistry Skin Nutrition™ Solution Set for Renewing. Infused with the natural power of white chia seed grown on our certified-organic Nutrilite™ farm, Artistry Skin Nutrition™ Solution Set for Renewing caters perfectly for the five key nutritional requirements of our skin – Purify, Balance, Rebuild, Moisturize, and Protect.

Artistry Skin Nutrition™ contains a powerful repair complex. Working together with the University of Michigan, and conducting thousands of tests, Artistry employed Nutrilite™ phyto ingredients to help develop an extraordinary phyto-powered complex. Composed of spinach, tea olive flower and turmeric, this complex is effective in helping to reverse the visible signs of aging by 600%*, improving circulation and muscle stimulation to delivering a lifted, firmer and more toned look to the skin.

The Artistry Skin Nutrition™ collection does not contain mineral oil, parabens and phthalates. It is registered with the Vegan Society and is not tested on animals. It has been dermatologist and allergy tested. No matter which skin type you have, Artistry Skin Nutrition™ works to enhance your health and beauty without compromise.

*Ex vivo testing



一粒超級種子 One Super Seed

雅姿科學家經歷超過9年的研究，對不同植物進行數以萬計的測量，最終研製出獨家專利#白奇亞籽品種，並以多種形態注入產品，發揮最大功效。

白奇亞籽的強大植物營養素有助滋養和保護肌膚，帶來看得到的健康美麗。紐崔萊™的白奇亞籽，從種子到成品，均可一站式追蹤，確保雅姿植萃滋養系列的產品配方純淨、安全、有效。

Artistry scientists dedicated more than nine years of research, conducting tens of thousands of measurements from different plants, to develop patented# white chia seed varieties. These have been added to Artistry products in different forms to achieve the best results.

The potent phytonutrients contained in white chia seed help to visibly nourish and protect the skin's health and appearance. Artistry's white chia seed is grown on a certified-organic Nutrilite™ farm, allowing unprecedented "seed-to-skin" traceability – another good reason to trust the pure, safe, effective results of Artistry Skin Nutrition™ formulas.

#美國專利編號U.S. Patent No. 10,357,006

再生泡沫潔面乳 Renewing Foaming Cleanser

綿密的泡泡輕柔地潔淨肌膚，清掃臉上的污垢、化妝品殘留物、空氣中的污染物(包括PM2.5)和其他雜質，令肌膚瞬間煥發健康光采。蘊含紫蘇蘆薈專利配方*成分，有效減少外來刺激，為肌膚打造穩定的防禦屏障。

This rich, creamy foam gently cleanses dirt, makeup residue, pollution (includes PM2.5) and other impurities from the skin, leaving it with a radiant, healthy glow. The foam is infused with a patented* blend of shisho perillia and aloe vera to reduce irritation and keep the skin's defense barrier in a calmer state.

*美國專利編號U.S. Patent No. 8,057,830

消費者測試結果 Consumer testing results

90% 用家同意立即令肌膚感覺光滑、柔軟及滋養 agree that immediately after use, it leaves skin feeling smooth, soft and conditioned

88% 用家表示沖洗後肌膚充滿光澤，煥發健康光采 say it leaves skin with a radiant, healthy looking glow

再生滋養柔膚水 Renewing Softening Toner

清潔後為肌膚保濕，質地水潤輕盈，能瞬間被肌膚吸收，有效穩定、增強和平衡肌膚的微生物組，預防敏感和發炎症狀。肌膚得到充分的水分滋潤，大大提升隨後護膚程序帶來的效果！

The toner provides skin with a fresh burst of hydration after cleansing. The milky liquid toner is easily absorbed by the skin and works to proactively stabilize, strengthen and keep the skin's microbiome in balance to prevent inflammation symptoms. The toner nourishes the skin with moisture to maximize the benefits from any skincare procedures that follow.

消費者測試結果 Consumer testing results

97% 用家同意肌膚變得柔軟光滑 agree it makes skin soft and smooth

97% 用家表示肌膚感覺水潤 say it leaves skin feeling moisturized

92% 用家認為肌膚看起來更精緻 believe it leaves skin looking refined

95% 用家表示有效改善暗沉膚色 say it revitalizes a dull complexion

再生眼霜 Renewing Reactivation Eye Cream

蘊含燕麥萃取物及肽混合物，有助緊緻眼部肌膚及減退眼部浮腫；為眼周嬌嫩的肌膚提供24小時深層保濕，重塑眼周肌能。質地柔滑，溫和保護眼周肌膚，瞬間填補眼部細紋、乾紋。豐盈、滋養的質感有助擊退眼底皺紋，重現明亮、健康的眼部肌膚。

This eye cream includes oat extract and peptides, helping to firm the delicate eye area and reduce under-eye puffiness. It delivers deep hydration for 24 hours to the delicate skin around the eyes and helps to reactivate skin's ability around the eyes. The eye cream is soft in texture and creates a luxurious cushioning that instantly fills in fine dry lines. Undereye crepiness is minimized through the eye cream's exceptional rich and nourishing consistency to create a brighter and healthier look around the eyes.

消費者測試結果 Consumer testing results

92% 用家表示有助減少深層皺紋的顯現 say it helps minimize the look of deep-set wrinkles

82% 用家表示有助減少黑眼圈的顯現 say it helps minimize the look of dark circles

再生日間乳液SPF30 PA++++ Renewing Reactivation Day Lotion SPF30 PA++++

集保濕、防曬、抗污染於一身。柔軟、不油膩的乳液可以大大減少毛孔出現，重現肌膚健康外觀。注入紐崔萊™石榴萃取物的超強抗污染能力，有效保護肌膚免受六大有害環境污染及自由基造成的氧化損害，防止中度衰老跡象；蘊含肌肽，保護肌膚免受有害藍光和紅外線傷害。專為妝前肌膚打底而設。

This effective lotion provides moisturization, UV and pollution protection. Soft and non-greasy, the lotion minimizes the appearance of pores to restore a healthier look to skin. Infused with the anti-pollution power of Nutrillite™-grown pomegranate, the lotion is effective in protecting skin from six major types of pollution as well as oxidative damage caused by free radicals. It is the perfect way to prime skin before your makeup application.

消費者測試結果
Consumer testing results

- 84% 用家同意有助減少皺紋的顯現 agree it helps minimize the look of wrinkles
- 87% 用家表示有助減少細紋的顯現 say it helps minimize the look of fine lines
- 90% 用家認為肌膚看起來更緊緻 believe it helps skin look firmer
- 88% 用家認為膚色看起來更亮澤 think it makes skin tone appear more radiant

再生面霜 Renewing Reactivation Cream

有效針對細紋和皺紋，恢復更年輕、健康的肌膚，顯著修復受損的肌膚，並恢復和加強肌膚屏障。充滿光澤的柔滑乳霜為肌膚注入充足水分，24小時保濕。只需輕輕塗抹於臉上，便能夠令肌膚倍感柔軟、恢復彈性。

Fight against the appearance of lines and wrinkles. The cream helps to restore a younger, healthier look to the skin, visibly reducing existing damage and helping to restore and strengthen the skin. The glossy, gleaming soft cream delivers a rush of renewing moisture as it surges into the skin, providing 24-hour hydration. Skin is left feeling supple and bouncier.

消費者測試結果
Consumer testing results

- 95% 用家同意肌膚感覺得到修復 agree it leaves skin feeling repaired
- 92% 用家表示有助減少皺紋的顯現 say it helps to minimize the look of wrinkles
- 91% 用家認為有助明顯改變膚質 believe it helps to visibly transform skin
- 97% 用家同意早上醒來肌膚感覺水潤 agree it helps skin feel moisturized when waking up in the morning
- 92% 用家認為肌膚感覺更有彈性 believe it helps skin feel bouncier
- 92% 用家表示肌膚看起來更均勻 say it helps make skin look more even toned

ARTISTRY
SIGNATURE SELECT™

雅姿個人專屬身體護理系列

Artistry Signature Select™ Body Care Collection

締造身體肌膚的護理方案！
Maximize Your Body Beauty Routine!

雅姿第一款全方位身體護理產品，以先進肌膚科研配合紐崔萊™有機農場的強效天然成分，助您制定個人化身體護理方案，讓身體展現從未有過的最佳美態！

Our first collection of five high-performance body products is derived from nature and perfected by science. Experience powerful, nature-inspired ingredients from the Nutrilite™ 's organic farm, develop a personalized body care regime to cater to your unique needs, and reveal your best body skin yet.

緊緻修護身體乳液
Firming Body Lotion

緊緻・拉提・平滑・再生
Firm. Tighten. Smooth. Renew.

消費者測試結果 Consumer Testing Results

- 參與調研的使用者臀部和大腿肌膚下垂情況有改善
  Panelists revealed improvement in sagging skin around the hips and thighs
- 參與調研的使用者大腿、小腿、腹部和臀部明顯更緊緻
  Panelists revealed improvements in visual firmness around the thighs, legs, abdomen and buttocks

身體磨砂膏
Polishing Body Scrub

去角質・磨砂・清新・賦活
Exfoliate. Polish. Refresh. Re-energize.

消費者測試結果 Consumer Testing Results

- **95%** 參與消費者研究的女性表示肌膚倍感光滑
  of women in a consumer study said it left their skin feeling smooth
- **83%** 女性認為有助煥發肌膚光澤
  of women thought it helped to reveal glowing skin

提亮修護身體乳霜
Brightening Body Cream

提亮・保濕・重塑・煥活
Brighten. Moisturize.
Retexturize. Revitalize.

消費者測試結果 Consumer Testing Results

- 有助使肌膚更透亮、容光煥發
  Helps to reveal brighter, more radiant skin
- 有助加強和深層滋潤肌膚
  Helps to strengthen, deeply moisturize and nourish
- 有助中和導致肌膚暗沉的自由基和污染物
  Helps neutralize free radicals and pollutants that contribute to skin dullness

了解更多
雅姿個人專屬
身體護理系列

淨肌修護身體潔膚乳
Purifying Body Cleanser

淨化・潔淨・柔軟・加強
Purify. Cleanse. Soften. Strengthen.

消費者測試結果 Consumer Testing Results

- 幫助加強肌膚屏障，並使肌膚更柔軟
  Helps to strengthen the skin's barrier and soften skin
- 肌膚感覺和外觀均十分潔淨
  Leaves skin feeling and looking clean
- 肌膚感覺注滿水分、滋潤及平滑
  Leaves skin feeling moisturized, nourished and smooth

保濕修護身體凝膠
Hydrating Body Gel

深層保濕・防禦・加強・抗氧化
Deeply Hydrate. Protect. Strengthen. Anti-oxidation.

消費者測試結果 Consumer Testing Results

- **80%** 參與調研的使用者48小時後*仍享有保濕效果
  of panelists experienced continued hydration after 48 hours*
- 塗抹後即時兩倍水潤
  Two times the hydration experienced immediately after application
- 令肌膚倍感活力
  Leaves skin feeling replenished and revitalized
- 肌膚感覺和外觀均十分平滑
  Leaves skin feeling and looking smooth

*每日使用兩次後，於48小時後的量度結果。
Measurement taken 48 hours after twice daily use.

glister™ 音波振動牙刷
Sonic Toothbrush

超乎想象　極淨科技

glister™音波振動牙刷由安利日本公司和日本廠商攜手研發，結合專業光觸媒及高速聲波振動科技，配合獨特的4種不同極細刷毛設計，比一般手動牙刷更能深入清潔難刷部位，全面照顧牙齒及牙齦健康，為你帶來超乎想象的潔淨科技。

Cleaning Beyond Your Imagination!

The glister™ Sonic Toothbrush has been designed by Amway Japan and a Japanese manufacturer, powered by photocatalyst technology and high-speed sonic vibrations. Combining four types of bristles, the glister™ Sonic Toothbrush makes it easier to clean hard-to-reach areas of your mouth than when using a regular manual toothbrush. Your teeth and gums are left clean and fresh – it's a superior cleaning experience beyond your imagination.

產品介紹

第2nd代升級機能
Upgraded Functions of 2nd Generation

音波振動牙刷
使用方法

導電板加長設計，更容易觸碰，加強光觸媒效果

Lengthened design of the conductive plate makes it easier to touch and enhances the photocatalytic effect

易於使用的設計，配備三種清潔模式燈，操作更方便

User-friendly design and equipped with three cleaning mode lights for a more convenient operation

強化防水設計，適合港澳潮濕天氣

Stronger waterproof design, suitable for the humid weather in Hong Kong and Macau

全新升級配件 — 4頭刷頭底座，適合全家使用，清潔、收納更輕鬆

New accessory — 4-head Brush Head Base – makes the Sonic Toothbrush suitable for the whole family and easier to clean and store

牙齒健康之選
Better Oral Care

健齒氟素牙膏(多效合一配方)
glister™ Fluoride Toothpaste (Multiple Action)

- 氟素能強化牙齒的琺瑯質，有效防止蛀牙及牙肉潰爛
- 有效去除牙菌膜及因香煙、咖啡等形成的牙垢膜
- 薄荷口味，令口腔倍感清爽
- Contains fluoride which strengthens tooth enamel and prevents tooth decay
- Removes surface stains and plaque caused by smoking or coffee
- Contains cool and refreshing mint flavor

Amway Home™ SA8™彩漂 點止洗衫咁簡單

SA8™ All Fabric Bleach – the Powerful Stain Remover

有否想過，一款清潔產品可以發揮多種用途？Amway Home™ SA8™彩漂不僅有效去除衣物上的污漬，還可以清潔白色波鞋，就連咖啡杯和水壺上的咖啡漬或茶漬，以至紅酒漬，都可以輕鬆清除，是清潔家居的好幫手。

The multi-purpose Amway Home™ SA8™ All Fabric Bleach is not only effective in removing stubborn stains on clothing – it also easily removes stains on white sneakers and even coffee or tea stains on cups or kettles. With SA8™ All Fabric Bleach on hand, cleaning becomes a whole lot easier!

4485

Amway Home™ SA8™彩漂現已採用全新包裝
New Packaging for Amway Home™ SA8™ All Fabric Bleach

Amway Home™ SA8™彩漂的包裝現已由可回收塑膠瓶更改為可回收紙盒，其產品編號亦更改為4485；產品容量、配方及價格則維持不變，敬請留意。

The packaging for Amway Home™ SA8™ All Fabric Bleach has been changed from a recyclable plastic bottle to a recyclable carton. Please note that the SKU number has been changed to 4485 while the product volume, formula and price remain unchanged.

用途 How to use 1

清潔白色波鞋
Cleaning white sneakers

讓邋遢的白色波鞋煥然一新。
Makes your white shoes look new again.

用途 How to use 2

清潔咖啡杯污漬
Remove coffee stains

杯子內的咖啡漬、茶漬總是讓你頭痛不已？SA8™彩漂助你輕鬆去除污漬！
SA8™ All Fabric Bleach removes stubborn stains such as coffee and tea with ease.

用途 How to use 3

清潔紅酒漬
Remove red wine stains

紅酒漬可說是最難清潔的污漬之一；有SA8™彩漂幫忙，就完全不用擔心了。
There's no need to worry about red wine stains if you have SA8™ All Fabric Bleach on hand.

掃描QR碼，
體驗SA8™彩漂的
超強功效

Chinese-style Smoked Pork Belly
煙燻雲霧肉

材料 Ingredients

五花腩	2條
花椒	20粒
八角	1粒
鹽	4湯匙
水	1公升
Pork belly	2pcs
Peppercorn	20pcs
Star anise	1pc
Salt	4tbsp
Water	1L

煙燻材料 Smoke Ingredients

錫紙	1張
茶葉	1湯匙
米	1湯匙
黃糖	1湯匙
Aluminum foil	1 sheet
Tea leaf	1tbsp
Rice	1tbsp
Brown sugar	1tbsp

1 五花腩洗淨汆水，然後將五花腩、花椒、八角及鹽放入3公升不銹鋼煲，加入1公升水煲滾，然後轉小火烹調1.5小時，取出放涼。
Blanch the pork belly. Then add the pork belly, peppercorn, star anise and salt to the 3L Saucepan and add 1L of water to the saucepan. Bring the water to boil, then turn to a low flame and cook for 1.5 hour. Set aside to dry and cool down.

2 在3公升平底煎鑊放上錫紙，再放入茶葉、米及黃糖，然後放上多種用途承架，再將2條五花腩置於承架上。
Place the aluminum foil in the 3L Fryer, adding the tea leaf, rice and brown sugar on top. Put the rack into the Fryer and place the pork belly on top of the rack.

3 蓋上蓋，用中火燻8分鐘，然後翻至另一面，再燻煮7分鐘。
Cover with the lid and smoke the meat for eight minutes; turn it over and smoke for another seven minutes.

4 取出放涼，切薄片，即成。
Let it cool down, slice into thin pieces and serve.

安利皇后牌3公升不銹鋼煲
Amway Queen™ 3L Saucepan

安利皇后牌3公升平底煎鑊
Amway Queen™ 3L Fryer

多種用途承架
Rack

小知識

煙燻雲霧肉是八大菜系中徽菜的一道傳統風味佳餚；在煙燻烹調時，由於會有白煙不斷冒出，就像雲霧一般，因此菜式有一個如此具詩意的名字。

Did you know?

Chinese-style smoked pork belly is a traditional dish in Anhui cuisine. The smoke that billows out during the cooking process is cloud-like, which is why the dish has been given such a poetic name in Chinese.

掃描QR碼，觀看烹飪短片

寬敞空間　輕鬆健身

A More Rewarding Fitness Experience

近年，越來越多人加入健身行列，選擇健康的生活方式；位於沙田石門的X Fitness大型健身中心，是一個佔地8,000呎的健身空間，擁有多元化健身室器械，讓你在繁忙的生活中，享受與別不同的健身體驗。

In recent years, an increasing number of people have joined gyms and fitness centers in the quest for a healthier lifestyle. Located at Shek Mun in Shatin, X Fitness is an 8,000-square-foot fitness area that offers a wide range of gym equipment and enables users to pursue a healthier lifestyle away from the hustle and bustle of everyday life.

A：Amagram

X：X Fitness健身中心創辦人黃韋洛
Lok Wong, Founder CEO of X Fitness

A：近年，香港人的運動習慣如何？

X：隨著大家越來越重視健康生活，健身中心成行成市，最近更開設了不少24小時健身中心，方便大家隨時做運動。不過值得留意的是，使用健身室器械時必需注意安全，如不熟悉器械操作，應在教練的陪同下使用，以免受傷或發生意外。

A：X Fitness為學員提供什麼課程？

X：X Fitness成立的目的就是希望幫助更多人改善健康。都市人因為工作或生活上的不良姿勢或習慣，身體往往出現不同程度的不適或痛症，我們希望幫助大家透過不同的運動改善健康。除了多元化的健身器械外，我們亦提供私人教授訓練、拳擊訓練、重量訓練、運動伸展課等；專業教練會根據各人的程度、生活及運動習慣、身體柔軟度等，以專業知識為學員度身訂造適合的訓練，並設定不同的目標，定期跟進，確保學員進度。

A：負重訓練是「大隻佬」的專利嗎？

X：不少人聽到負重訓練都有點抗拒，認為會令自己變得「大隻」；其實負重或阻力訓練可強化肌肉，當肌肉強化後，身體在靜止時的新陳代謝率會較肌肉弱的人快，燃燒脂肪的效率亦較高，對減重修身非常有幫助。不論男女，40歲後肌肉開始流失，所以X Fitness在選購器材時，也會顧及各年齡層的需要；因此健身不再是年輕男女的專利呢。

A：疫情下，中心如何確保學員及員工的健康？

X：X Fitness的健身教練只在X Fitness駐場任教，大大減少交叉感染的風險。健身中心全場設有防疫隔板，每小時亦會消毒健身器械，確保衛生。為了進一步保障學員和員工的健康，我們更裝置了20部安利Atmosphere Sky™空氣清新機，其單次濾淨率高達99.99%，高效能微粒濾網有效濾除小至0.0024微米的懸浮微粒，強效濾除逾340種污染物，確保學員和員工能在潔淨的環境下安心做運動。

A: Have we seen changes in the health habits of Hong Kong people recently?

X: It seems that many people are paying more attention to living a healthy life, so we have seen more fitness centers opening with 24-hour facilities becoming the most recent trend. Although it's easier to find places to exercise now, it is important to ensure that everyone uses gym equipment safely. If people are not familiar with the operation of the equipment, they are advised to talk to their fitness trainer to avoid injury or accident.

A: What courses does X Fitness offer to its members?

X: X Fitness aims to help more people improve their health. Poor workplace posture and bad living habits are the cause of a multitude of health issues, so our goal is to help everyone improve their health by doing various exercises. Besides an array of gym equipment, X Fitness also provides one-on-one personal training, boxing classes, weight training, stretching classes and various other training sessions and classes for our members. Our professional trainers provide students with the most suitable training regimens according to factors such as lifestyle, exercise habits and body flexibility. Coaches will also keep track of students' training progress and set them different goals.

A: Is weight training only suitable for "musclemen"?

X: Many people are afraid they will get too bulky if they lift weights, but in fact weight training does one thing very reliably – it makes you stronger. When your muscles are strengthened, you will enjoy a higher metabolic rate that in turn can help your slimming progress. Our muscle mass begins to decrease after the age of 40, which is why we provide different kinds of gym equipment that are suitable for people of all ages. Fitness training is not limited to the younger generation!

A: How have you ensured the health of members and staff during the pandemic?

X: Our coaches teach only at X Fitness help to reduce the risk of cross infection. We have also installed partitions between equipment that are cleaned and disinfected every hour, providing protection for our members and staff. In addition, we have installed 20 Amway Atmosphere Sky™ Air Treatment Systems in the center. We chose the Atmosphere Sky™ because it is 99.99% effective in removing more than 340 contaminants and particles as small as 0.0024 microns, providing gym users with additional protection.

Atmosphere Sky™ 空氣清新機

- 過濾效能高達99.99%
- 有效濾除逾340種污染物及過濾小至0.0024微米的空氣污染物
- 榮獲美國家電製造商協會（AHAM）、英國過敏協會（Allergy UK）、過敏症研究基金會歐洲中心(ECARF)及美國環保署ENERGY STAR®四大權威認證

Atmosphere Sky™ Air Treatment System

- **99.99% effective filtration**
- **Effective in removing more than 340 contaminants and particles down to 0.0024 microns**
- **Accredited by 4 authoritative certifications for its performance: The Association of Home Appliance Manufacturers (AHAM), Allergy UK – Seal of Approval, ECARF and ENERGY STAR®**

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